

**City of Fayetteville Staff Review Form**

**2017-0753**

\_\_\_\_\_  
Legistar File ID

**1/2/2018**

\_\_\_\_\_  
City Council Meeting Date - Agenda Item Only  
N/A for Non-Agenda Item

David Dayringer

12/14/2017

Fire /  
Fire Department

**Submitted By**

**Submitted Date**

**Division / Department**

**Action Recommendation:**

Approval of a resolution to purchase a new quint apparatus for use by the Fayetteville Fire Department from G & W/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-17 Member #14-3975. The purchase amount will be \$893,472 plus the performance and payment bond cost of \$3,000 for a total of \$896,472 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$15,000; And Approval of a Budget Adjustment

**Budget Impact:**

4470.300.8300-5802.00			
4470.300.8300-5210.00	Sales Tax Capital		
Account Number	Fund		
03019.1	Fire Apparatus Purchases		
Project Number	Project Title		
<b>Budgeted Item?</b> Yes	Current Budget	\$	865,000.00
	Funds Obligated	\$	-
	Current Balance	\$	865,000.00
<b>Does item have a cost?</b> Yes	Item Cost	\$	911,472.00
<b>Budget Adjustment Attached?</b> Yes	Budget Adjustment	\$	66,106.00
	Remaining Budget	\$	19,634.00

V20140610

Previous Ordinance or Resolution # \_\_\_\_\_

Original Contract Number: \_\_\_\_\_

Approval Date: \_\_\_\_\_

Comments: The quote from G&W Diesel/EVS through the HGAC Contract # FS12-17 is for one Pierce Arrow XT Single Axle 75' Quint Apparatus for \$928,801 with pre-payment discount of \$35,329.00 minus the cost of \$3,000 for the Performance and Payment Bond. This makes the amount \$896,472.00. With approval of contingency funds of \$15,000 added, the total funds needed will be \$911,472.00. The Budget Adjustment will allow for funds in Capital Project: Fire Apparatus Purchases Project #03019.1.



**MEETING OF JANUARY 2, 2018**

**TO:** Mayor and City Council  
**FROM:** David Dayringer, Fire Chief  
**DATE:** December 14, 2017

**SUBJECT: Approval of a resolution to purchase a new quint fire apparatus for use by the Fayetteville Fire Department; Approval of a Contingency in the amount of \$15,000; And Approval of a Budget Adjustment**

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**RECOMMENDATION:**

Approval of a resolution to purchase a new quint fire apparatus for use by the Fayetteville Fire Department from G & W/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-17 Member #14-3975. The purchase amount will be \$893,472 plus the performance and payment bond cost of \$3,000 for a total of \$896,472 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$15,000; And Approval of a Budget Adjustment.

**BACKGROUND:**

We will be replacing (fleet recommendation) unit 35, a 2004 E-One Pumper Fire Engine. The replacement will be a 2018 Pierce Arrow XT Single Axle 75' Quint Apparatus. The Fire Department's internal equipment committee has spent almost a year in developing specifications to customize a fire truck for Fayetteville's unique features such as narrow streets and mountainous terrain. This makes it the best buy for the City. They have chosen a unit from Pierce Manufacturing through G&W Diesel/EVS. The truck recommended by the Fire Department was presented to the Council Equipment Committee at their meeting of December 12, 2017.

**DISCUSSION:**

The unit proposed for purchase is a 2018 Pierce Arrow XT Single Axle 75' Quint Apparatus. The truck is designed and built to National Fire Protection Association (NFPA) 1901, Standard for Fire Apparatus. By adhering to these standards, the Fire Department is assured of getting the necessary required equipment.

**BUDGET/STAFF IMPACT:**

The quote from G&W Diesel/EVS through the HGAC Contract # FS12-17 is for one Pierce Arrow XT Single Axle 75' Quint Apparatus for \$928,801 with pre-payment discount of \$35,329.00 minus the cost of \$3,000 for the Performance and Payment Bond. This makes the amount \$896,472.00. With approval of contingency funds of \$15,000 added, the total funds needed will be \$911,472.00. The approval of the Budget Adjustment will allow for the purchase of the new fire apparatus in January to receive the discount price before the February apparatus price increase. The purchase must occur prior to the March,2018 re-appropriations. This will enable the discounted purchase to occur.

**ATTACHMENTS:**

Purchasing Documentation; Budget Adjustment



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

Contract No.:

FS12-17

Date Prepared:

11/16/17

***This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.***

Buying Agency:	Fayetteville Fire Department	Contractor:	G&W/EVS
Contact Person:	Harley Hunt	Prepared By:	Scott Jones
Phone:	479-575-8365	Phone:	479-422-6800
Fax:		Fax:	
Email:	hhunt@fayetteville-ar.gov	Email:	sjones@gwevs.com

Product Code:	TA01	Description:	Enforcer Chassis 4 Door Full Tilt Alum Cab, Formed Alum Body, Single Axle 75' Ladder
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$746,013.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
101 Add "L" Frame Liner	\$1,729.00	145 Bumper Tray With Cover	\$1,014.00
103 Upgrade to 22,800# front axle	\$2,203.00	147 Linex Bumper Coating	\$398.00
106 TAK 4 Suspension	\$15,969.00	148 Mirrors Bus Style Cab Corner	\$2,980.00
111 Tire Chains Rear Axle	\$4,398.00	153 Mounting Plate On Engine Tunnel	\$404.00
114 Aluminum wheels Front	\$2,187.00	164 Handsfree SCBA x 4 @ 731	\$2,924.00
115 Aluminum Wheels, Rear Single Axle	\$3,874.00	172 Upgrade Enforcer To Arrow	\$39,006.00
119 Mud Flaps	\$578.00	179 Spare Radio Wiring	\$120.00
120 Wheel Chocks and Mounts	\$921.00	180 Radio Weatherband	\$1,168.00
125 Air Inlet	\$690.00	183 Install Customer MDT With Power Wiring	\$993.00
128 Brake Fittings Compression Type	\$1,370.00	191 Camera System sides and Rear	\$2,151.00
133 Detroit DD13 470 to Cummins ISX 505 HP	\$15,835.00	<b>Subtotal From Additional Sheet(s):</b>	\$62,626.00
143 Add Extended Bumper	\$2,641.00	<b>Subtotal B:</b>	\$166,179.00

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		<b>Subtotal From Additional Sheet(s):</b>	\$14,609.00
		<b>Subtotal C:</b>	\$14,609.00

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 1.60%

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	926801	=	Subtotal D:	\$926,801.00
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**E. H-GAC Order Processing Charge (Amount Per Current Policy)** Subtotal E: \$2,000.00

**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

Description	Cost	Description	Cost
Performance Bond	\$3,000.00	Aerial Pre-Payment Discount	
100% Pre-Payment Discount	-\$35,329.00	Trade-in Allowance	
		<b>Subtotal F:</b>	-\$32,329.00

**Delivery Date:** **G. Total Purchase Price (D+E+F):** \$896,472.00