

**City of Fayetteville Staff Review Form**

**2018-0713**

**Legistar File ID**

**12/18/2018**

City Council Meeting Date - Agenda Item Only  
N/A for Non-Agenda Item

Brad Fulmer

11/29/2018

INFORMATION TECHNOLOGY (170)

**Submitted By**

**Submitted Date**

**Division / Department**

**Action Recommendation:**

A resolution to authorize a contract with CDW-Government in the amount of \$116,221.02, pursuant to the Promark GSA schedule contract GS-35F-303DA, for the purchase of a backup storage device, and approving a 5% contingency.

**Budget Impact:**

4470.170.8170-5801.00	Sales Tax Capital Improvement																														
Account Number	Fund																														
09031.1	Storage Area Network (SAN)																														
Project Number	Project Title																														
<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;"><b>Budgeted Item?</b></td> <td style="width: 10%; text-align: center;">Yes</td> <td style="width: 30%; border-bottom: 1px solid black;">Current Budget</td> <td style="width: 10%; text-align: right;">\$</td> <td style="width: 10%; text-align: right;">132,703.00</td> </tr> <tr> <td></td> <td></td> <td style="border-bottom: 1px solid black;">Funds Obligated</td> <td style="text-align: right;">\$</td> <td style="text-align: right;">-</td> </tr> <tr> <td></td> <td></td> <td style="border-bottom: 1px solid black;">Current Balance</td> <td style="text-align: right;"><b>\$</b></td> <td style="text-align: right;"><b>132,703.00</b></td> </tr> </table>	<b>Budgeted Item?</b>	Yes	Current Budget	\$	132,703.00			Funds Obligated	\$	-			Current Balance	<b>\$</b>	<b>132,703.00</b>	<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;"></td> <td style="width: 10%;"></td> <td style="width: 30%; border-bottom: 1px solid black;">Item Cost</td> <td style="width: 10%; text-align: right;">\$</td> <td style="width: 10%; text-align: right;">116,221.02</td> </tr> <tr> <td></td> <td></td> <td style="border-bottom: 1px solid black;">Budget Adjustment</td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td style="border-bottom: 1px solid black;">Remaining Budget</td> <td style="text-align: right;"><b>\$</b></td> <td style="text-align: right;"><b>16,481.98</b></td> </tr> </table>			Item Cost	\$	116,221.02			Budget Adjustment					Remaining Budget	<b>\$</b>	<b>16,481.98</b>
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V20180321

**Purchase Order Number:** \_\_\_\_\_

**Previous Ordinance or Resolution #** \_\_\_\_\_

**Change Order Number:** \_\_\_\_\_

**Approval Date:** \_\_\_\_\_

**Original Contract Number:** \_\_\_\_\_

**Comments:**



**MEETING OF DECEMBER 18, 2018**

**TO:** Mayor and City Council

**THRU:** Keith Macedo, IT Director  
Don Marr, Chief of Staff

**FROM:** Brad Fulmer, Assistant IT Director

**DATE:** November 28, 2018

**SUBJECT:** Staff recommends authorizing a contract with CDW-Government in the amount of \$116,221.02, pursuant to the Promark GSA schedule contract GS-35F-303DA, for the purchase of a backup storage device and approving a 5% contingency.

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**RECOMMENDATION:**

Staff recommends authorizing a contract with CDW-Government in the amount of \$116,221.02, pursuant to the Promark GSA schedule contract GS-35F-303DA, for the purchase of a backup storage device, and approving a 5% contingency.

**BACKGROUND:**

In 2013 the City purchased a backup storage device to protect the City's critical data. This device enabled City IT staff to backup and restore critical electronic data to bolster the resiliency of City operations. The current backup device has reached its capacity and its manufacturers end of life date. To support the resiliency of our critical electronic data City IT staff is recommending purchasing a new backup storage device that will provide improved performance, increased capacity, and new features to protect City data.

**DISCUSSION:**

Over the past 6 months City IT staff evaluated several backup storage solutions based on cost, resiliency features, scalability, and performance. The Exagrid solution provides efficient storage and recovery of data including high deduplication ratios allowing the system to minimize overall storage needs. The Exagrid solution also provides scalability to accommodate the City's future backup storage needs.

**BUDGET/STAFF IMPACT:**

The cost was budgeted in the Storage Area Network Capital Improvement Project #09031.1

**Attachments:**

Staff Review Form, Staff Review Memo, CDW-government quote, Promark GSA Schedule

# QUOTE CONFIRMATION



**DEAR BRAD FULMER,**

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
<b>KGLX588</b>	<b>11/23/2018</b>	<b>EXAGRID 5YR</b>	<b>0915131</b>	<b>\$116,221.02</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">ExaGrid EX63000E-SEC - NAS server - 144 TB</a> Mfg. Part#: EX63000E-SEC UNSPSC: 43201835 Contract: PROMARK GSA SCHEDULE (GS-35F-303DA)	1	5017769	\$48,799.95	\$48,799.95
<a href="#">ExaGrid Standard Customer Support and Maintenance - extended service agreem</a> Mfg. Part#: EX63000ESEC-5-YRMS-S UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: PROMARK GSA SCHEDULE (GS-35F-303DA) Contract: MARKET	1	5111070	\$26,108.81	\$26,108.81
<a href="#">ExaGrid EX21000E-SEC - NAS server - 60 TB</a> Mfg. Part#: EX21000E-SEC UNSPSC: 43201835 Contract: PROMARK GSA SCHEDULE (GS-35F-303DA)	1	4997376	\$19,220.68	\$19,220.68
<a href="#">ExaGrid Standard Customer Support and Maintenance - extended service agreem</a> Mfg. Part#: EX-21000E-SEC-5YRMS-S UNSPSC: 81111812 Contract: PROMARK GSA SCHEDULE (GS-35F-303DA) Contract: PROMARK GSA SCHEDULE (GS-35F-303DA)	1	3199953	\$10,283.56	\$10,283.56
<a href="#">ExaGrid Add-on - expansion module</a> Mfg. Part#: EX2-10T-2PA UNSPSC: 43201404 Contract: PROMARK GSA SCHEDULE (GS-35F-303DA) Contract: PROMARK GSA SCHEDULE (GS-35F-303DA)	1	2434358	\$965.56	\$965.56
<a href="#">ExaGrid Standard Customer Support and Maintenance - extended service agreem</a> Mfg. Part#: EX210T2PA5YRMSS UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: PROMARK GSA SCHEDULE (GS-35F-303DA) Contract: PROMARK GSA SCHEDULE (GS-35F-303DA)	1	5003924	\$517.58	\$517.58

PURCHASER BILLING INFO	SUBTOTAL	\$105,896.14
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<b>Billing Address:</b> CITY OF FAYETTEVILLE ACCTS PAYABLE 113 W MOUNTAIN ST FAYETTEVILLE, AR 72701-6083 <b>Phone:</b> (479) 575-8367 <b>Payment Terms:</b> Net 30 Days-Govt State/Local	<b>SHIPPING</b>	\$0.00
	<b>SALES TAX</b>	\$10,324.88
	<b>GRAND TOTAL</b>	<b>\$116,221.02</b>
<b>DELIVER TO</b>  <b>Shipping Address:</b> CITY OF FAYETTEVILLE BRAD FULMER 113 W MOUNTAIN ST FAYETTEVILLE, AR 72701-6083 <b>Phone:</b> (479) 575-8367 <b>Shipping Method:</b> DROP SHIP-GROUND	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION



Lena Pekaj

(866) 567-1653

lenapek@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager

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# GSA Schedule

Contract #           GS-35F-303DA  
Effective Date:      May 3, 2016

## Overview:

Promark Technology offers Resellers access to its GSA Schedule 70 Contract to support Public Sector Business. Promark Technology's GSA Schedule allows Authorized Resellers the ability to leverage Promark's GSA Schedule to sell products and solutions to both Federal and State and Local (SLED) governments. Access to Promark's GSA Schedule can help resellers reduce the level of competition in government opportunities and help close deals more quickly because the pricing and terms and conditions are already pre-negotiated. Promark Technology currently has over 35 manufacturer partners on its GSA Schedule and supports hundreds of VARs and System Integrators selling into the government market.

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Download:  [\(Promark- Public Sector Program – Reseller Overview\) -.pdf](#)

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