

City of Fayetteville Staff Review Form

2019-0257

Legistar File ID

5/7/2019

City Council Meeting Date - Agenda Item Only

N/A for Non-Agenda Item

David Dayringer

4/17/2019

FIRE (300)

Submitted By

Submitted Date

Division / Department

Action Recommendation:

A resolution to allow for the purchase of replacement bunker gear for the Fayetteville Fire Department, on an as needed basis for the duration of the contract not to extend past July,2022, from Lion Manufacturing through the vendor North America Fire Equipment Company (NAFECO) from the NPPGov National Cooperative Procurement Organization Contract #PS16008 Member #M-5692423 with the initial cost of \$64,075.17.

Budget Impact:

1010.300.3020-5302.01

General

Account Number

Fund

Project Number

Project Title

Budgeted Item? Yes

Current Budget \$ 79,611.00

Funds Obligated \$ 469.19

Current Balance \$ 79,141.81

Does item have a cost? Yes

Item Cost \$ 64,075.17

Budget Adjustment Attached? No

Budget Adjustment

Remaining Budget \$ 15,066.64

Purchase Order Number: _____

Previous Ordinance or Resolution # _____

V20180321

Change Order Number: _____

Approval Date: _____

Original Contract Number: _____

Comments:



MEETING OF MAY 7, 2019

TO: Mayor and City Council
FROM: David Dayringer, Fire Chief
DATE: April 17, 2019

SUBJECT: A resolution to allow for the purchase of replacement bunker gear for the Fayetteville Fire Department, on an as needed basis for the duration of the contract not to extend past July, 2022, from Lion Manufacturing through the vendor North America Fire Equipment Company (NAFECO) from the NPPGov National Cooperative Procurement Organization Contract #PS16008 Member #M-5692423 with the initial cost of \$64,075.17.

RECOMMENDATION:

Staff recommends a resolution to allow for the purchase of replacement bunker gear for the Fayetteville Fire Department, on an as needed basis for the duration of the contract not to extend past July, 2022, from Lion Manufacturing through the vendor North America Fire Equipment Company (NAFECO) from the NPPGov National Cooperative Procurement Organization Contract #PS16008 Member #M-5692423 with the initial cost of \$64,075.17.

BACKGROUND:

Bunker gear consists of the protective clothing worn by firefighters to shield them from heat and abrasive debris during fire suppression and emergency response activities. As this protective gear ages and becomes worn, replacement bunker gear is necessary for the safety of the firefighters.

DISCUSSION:

The gear is durable and custom fitted to the individual firefighter. The gear manufactured by LION and sold by NAFECO through the NPPGov Cooperative Purchasing Agreement will provide excellent thermal protection, thus reducing the number and severity of burns sustained by fire personnel. The Lion Manufacturing products offered by NAFECO meet specifications and allow bunker gear replacements to remain consistent with the existing bunker gear utilized throughout the department.

BUDGET/STAFF IMPACT:

The bid prices for the LION Manufacturing bunker gear from NAFECO through NPPGov are \$1,546.00 for the Structural Firefighting Personal Protective Coat and \$1,032.00 for the Structural Firefighting Personal Protective Pants plus additional sales tax costs to be purchased as needed. Bunker Gear funds for the purchase of firefighter bunker gear replacements have been budgeted in the department's Annual Budget and Work Program.

ATTACHMENTS:

Quote and NPPGov Documentation



NAFECO INC.

1203 North 11th Street
 Van Buren, AR 72956
 Cell: 479.459.6453

Order Number _____

www.nafeco.com

Quote

Customer Information

Name	Fayetteville FD	Cust #	
Address	303 Center St		
City	Fayetteville	State/Zip	AR 72701
Phone			

Date:	4/2/2019
Terms:	NET 30
Purchase Order:	
FOB:	Shipping Point

Qty	Item Number		Unit Price	Total
		LION V-Force MAX RedZone SRT		
	PSGQ19396-6	Developed w/ Homeland Security Partnership		
	Fayetteville Spec.			
23.00		LION V-Force MAX RedZone SRT Coat	\$1,546.00	\$35,558.00
		Don and Doff the same as traditional gear		
		Core Gard elasticized closer with Nano tec.		
		Nano Flex in wristlets for glove interface		
		V-Force cut and fit for increased movement		
		IsoDri & SimperDri moisture management		
		V-Notched elbows w/ Lit-N-Dri padding		
		Vented Triple trim		
		Radio pocket Mic tab		
		Flashlight strap		
		Coat pockets		
		American Flag on shoulder		
		Glide ICE Face cloth		
23.00		LION V-Force MAX RedZone SRT Pant	\$1,032.00	\$23,736.00
		Nano Flex Calf protector & Ankle shield		
		Cargo pockets		
		V-Notched Knees w/ Lit-N-Dri padding		
		Low Rise belted pant w/ Rescue belt--		
		Rescue rated @ single person 300lb Bailout		
		Self Fab suspender tab		
		Padded Y back Suspenders		
		Kick Shield & Cuff reinforcements		
		Reverse Boot Cut leg		

If you have any questions concerning
 this quote please call 1-800-628-6233.

Subtotal	\$59,294.00
Tax	\$5,781.17
Shipping	\$0.00

Salesperson Michael L Brammer

Order Total \$64,075.17

Product Specifics

LION is the world's largest supplier of structural fire personal protective clothing for first responders including:

- Firefighter turnout gear
- Wildland firefighting gear
- Technical rescue ensembles
- Stationwear
- CBRN
- Helmets and gloves
- Maintenance and cleaning services



Lead Public Agency: Public
Procurement Authority

RFP #1540

CONTRACT TERM

Effective Date: 06/14/16

Initial expiration: 06/14/19

Possible extensions through: 06/14/22

Pricing Details

Members receive discounted pricing on these products.
For pricing and product details, log in to nppgov.com.

Contract Details

- Log into nppgov.com
- Forms, legal documentation, price lists and other information can be found on the LION vendor page
- Sign the Intergovernmental Agreement (IGA) and keep for your records
- Provide your NPPGov member number on the purchase order

NPPGov

NPPGov is a national cooperative procurement organization based in Seattle, WA offering publicly solicited contracts to government entities nationwide. Our contracts are created through a public solicitation by a Lead Public Agency. Access to our cooperative contracts is free and there are no purchasing obligations.

Benefits of cooperative contracts:

- Competitively bid, no additional RFP necessary
- Saves time and money in your procurement process
- Live contract support



Search this site


[Join Now \(https://nppgov.com/join-now\)](https://nppgov.com/join-now)
[Log In](#)
[EXPLORE CONTRACTS](#)
[FOR MEMBERS](#)
[FOR VENDORS](#)
[ABOUT US](#)

LION – PPE



Publicly Solicited Contract

START DATE:

July 14, 2016

POTENTIAL END DATE:

July 14, 2022

CONTRACT NUMBER:

PS16008

LEAD AGENCY:

Public Procurement Authority

This is a publicly solicited contract established through an RFP process conducted by a Lead Public Agency. This contract satisfies formal competitive bid requirements of most states. All NPPGov members are urged to seek independent review by their legal counsel to ensure compliance with all state and local requirements.

Products on Contract

- Firefighter Turnout Gear
- Wildland Firefighting Gear
- Technical Rescue Ensembles
- Helmets
- Gloves
- Accessories
- Maintenance and Cleaning Services

Instructions to Access This Contract


Please Log in (<https://nppgov.com/contract/lion?login=true>) to view complete list of contract documents and instructions.

[Log In \(https://nppgov.com/contract/lion?login=true\)](https://nppgov.com/contract/lion?login=true)

Contract Documents

Synopsis, MPA, RFP, and IGA available to logged in members.

[Additional Resources](#)

 [LION Contract Overview \(https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/29192005/LION_NPPGov_ContractOverview_V2.pdf\)](https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/29192005/LION_NPPGov_ContractOverview_V2.pdf)

Contact NPPGov

NPPGov Customer Service

customerservice@nppgov.com (mailto:customerservice@nppgov.com)

Phone: 877.329.8847

Testimonial

|| *The purchase went great with no problems whatsoever. I do plan on checking/using NPPGov for any future purchases.* **||**

Jeffrey Peebles
Lyon County Sheriff's Office



LION Overview

LION is the world's largest supplier of structural fire personal protective clothing for first responders. LION has a legacy and on-going vision of introducing new products and services — always designed to ensure the health, safety and performance of first responders. Game-changing innovations in PPE designed to best prepare firefighters, EMS teams and law enforcement officers for the new dangers and hazards they face each day.

Additional Company Information

 [LION Website \(http://www.lionprotects.com/\)](http://www.lionprotects.com/)

Contact Info

Customer Service

customersupport@lionprotects.com

800.421.2926

Mailing Address

7200 Poe Ave Suite 400
Dayton, OH 45414

ADDRESS

1100 Olive Way
Suite 1020
Seattle, WA 98101

CONTACT

Phone: 877.329.8847

Fax: 206.515.5445

customerservice@nppgov.com (mailto:customerservice@nppgov.com)

SOCIAL

f (<https://www.facebook.com/NPPGov>) **t** (<https://twitter.com/NPPGov>) **Y** (<https://www.youtube.com/channel/UCf7Kha5PPKp4-t0QZcy9NGg>) **in** (<https://www.linkedin.com/company-beta/4787537/>)

Terms and Conditions (<https://nppgov.com/terms-and-conditions>) Privacy Policy (<https://nppgov.com/privacy-policy>)
Copyright National Purchasing Partners © 2018