

City of Fayetteville Staff Review Form

2019-0377

Legistar File ID

7/2/2019

City Council Meeting Date - Agenda Item Only  
N/A for Non-Agenda Item

Andrea Foren

6/12/2019

PURCHASING (160)

Submitted By

Submitted Date

Division / Department

Action Recommendation:

The Purchasing Division recommends awarding a contract with Cintas Corporation No. 2 (Cintas) for the rental and purchase of uniforms, mats, mops and other items on contract based on a cooperative agreement through OMNIA Partners for an initial term through October 31, 2023 with an option to renew for two additional two-year periods.

Budget Impact:

Various	Various
Account Number	Fund
Various	N/A
Project Number	Project Title
Budgeted Item? NA	Current Budget \$ -
	Funds Obligated \$ -
	Current Balance \$ -
Does item have a cost? Yes	Item Cost \$ -
Budget Adjustment Attached? No	Budget Adjustment
	Remaining Budget \$ -

V20180321

Purchase Order Number: \_\_\_\_\_

Previous Ordinance or Resolution # 95-13

Change Order Number: \_\_\_\_\_

Approval Date: \_\_\_\_\_

Original Contract Number: \_\_\_\_\_

Comments:



**MEETING OF JULY 02, 2019**

**TO:** Mayor and City Council  
**THRU:** Paul A. Becker, Chief Financial Officer  
**FROM:** Andrea Foren, Purchasing Manager  
**DATE:** Wednesday, June 12, 2019

**SUBJECT: Contract with Cintas Corporation for the rental of uniforms, mats, mops and other items identified by cooperative agreement through OMNIA Partners**

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**RECOMMENDATION:**

The Purchasing Division recommends awarding a contract with Cintas Corporation No. 2 (Cintas) for the rental and purchase of uniforms, mats, mops and other items on contract based on a cooperative agreement through OMNIA Partners for an initial term through October 31, 2023 with an option to renew for two additional two-year periods.

**BACKGROUND:**

It is City policy that employees who meet certain criteria be provided uniforms and/or protective wear as defined by the Internal Revenue Service (IRS). The City has contracted with Cintas for several years, most recently for a consecutive period of six (6) years through another cooperative agreement.

Approximately 223 City employees participate in the City's uniform rental program:

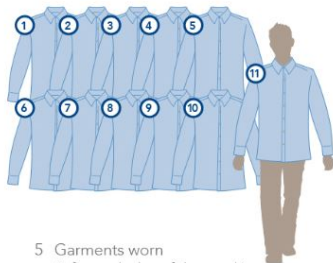
Department / Division	# of City employees in rental program
Airport	6
Facilities Maintenance	11
Fleet Operations	16
Parks & Recreation	24
Recycling & Trash	50
Transportation	52
Water & Sewer	64
<b>TOTAL</b>	<b>223</b>

While Cintas offers different options for rental, the most industry standard option for uniform rental is beginning with 11 garments (shirts and/or pants):

#### HOW THE UNIFORM RENTAL PROGRAM WORKS

##### Program Start:

You will be assigned 11 garments when you start the program.



- 5 Garments worn  
(1 for each day of the week)
- 5 Garments being cleaned  
each week
- +1 Extra Garment  
(you are currently wearing)

11 Garments Total

##### How The Service Works:

Each week, Cintas will pick up your soiled garments and return your cleaned garments from the previous week.



#### DISCUSSION:

Use of cooperative contracts reduces the cost of goods and services by aggregating the purchasing power of public agencies nationwide. Awards through OMNIA Partners are made by competitively soliciting and publicly awarding through a government entity acting as the lead agency. This best practice ensures maximum value and absolute security with complete transparency of the procurement process.

Cintas holds the current facilities management products and solutions cooperative contract with OMNIA Partners. This contract will allow the City access to national pricing which is secured by a high level of customer service, which is an important factor to insure City employees, who meet certain IRS regulations to have uniforms, maintain clean, safe, presentable, and professional uniforms daily.

This newly negotiated cooperative agreement includes a 2% discount for payment within 15 days. After City Council approval, the Purchasing Division will coordinate with each Department and Division to bring awareness regarding this new discount. With the efficiency of the City's P-Card program, payment within 15 days should be a realistic goal to achieve.

The Cintas cooperative contract will also enable the City to begin consolidating uniform purchases across multiple City Departments and Divisions to transition spend into a fewer number of uniform providers to take advantage of pre-established competitive cooperative pricing.

Purchasing recommends maintaining a contractual relationship with Cintas for various reasons, including:

- Additional layer of identification for City employee identification
- High quality of customer service
- Cost to switch to another provider would involve additional staff time, uniform fees, and unbudgeted implementation expenses
- Repairs and replacements are provided as needed
- No up-front capital investment
- No inventory or storage costs
- No laundry with possibility of cross contamination for City employees
- Ability and flexibility for employees to change sizing as needed
- Commercial laundering results in clean, crisp apparel for employees and a consistent professional image and branding for the City
- **Sustainability initiatives**, as identified in the Cintas 2018 Corporate Responsibility Report:
  - Approximately 1,898,000 gallons of gasoline saved per year
  - Save up to 599 million gallons of water every year over home laundry
  - Invested more than \$4 million researching zero-discharge water recycling technology
  - First industrial launderer to use chemical-free, EPA-endorsed detergent across all operations
  - Recycle up to 50% of the wash water in laundry operations
  - Industrial laundry provides approximately 20% water savings, 12% energy savings, and 75% soap savings compared to home laundry
  - Most Cintas facilities claim and recycle up to 70% of their waste water, and two facilities use 100% recycled water

#### **BUDGET/STAFF IMPACT:**

Rental of uniforms, mats, and mops is included in Department and Divisions budget within the City.

#### **Attachments:**

- Contract No. R-BB-19002 between Cintas Corporation No. 2 and Prince William County School Board (referenced in this memo as the OMNIA Partners cooperative agreement)
- Contract No. 5955 Facilities Solutions Agreement – to be signed by the City and Cintas



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**CONTRACT NUMBER: R-BB-19002**

*This Contract entered into this 13th day December, 2018 by, Cintas Corporation No. 2 (or any of its subsidiaries and affiliates), 6800 Cintas Blvd., Mason OH 45040, hereinafter referred to as the "Contractor" and Prince William County School Board, P.O. Box 389, Manassas, VA 20108, hereinafter referred to as the "Prince William County Public Schools", "Purchasing Agency" or "PWCS".*

**WITNESSETH** that the Contractor and PWCS, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

1. **SCOPE OF CONTRACT:** Contractor shall provide Facilities Management Products and Solutions for Prince William County Schools, Virginia on behalf of all states, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and nonprofit organizations.
2. **CONTRACT DOCUMENTS:** The contract documents shall consist of the following:
  - 2.1. This signed Contract document;
  - 2.2. Memorandum of Negotiations dated November 1, 2018 (Attachment A)
3. **CONTRACT TERM AND RENEWAL:**
  - 3.1. The initial term of this contract shall be from December 13, 2018 through October 31, 2023, with the option to renew for two (2) additional two (2) year periods, upon mutual written consent of the parties to the contract. Proposed prices shall remain firm for the initial term of the contract.
  - 3.2. The products and services which are the subject of this Master Agreement may be covered by a service or maintenance agreement. The term of the service or maintenance agreement shall be governed by that document and may survive the expiration of this Master Agreement.
4. **CONTRACT ADMINISTRATOR:** As the Contract Administrator, the following individual, or his designee, shall serve as the interpreter of the conditions of the contract and shall use all powers under the contract to enforce its faithful performance.

Brian Burtner, CPPB, Buyer, (703) 791-8736, [burtneba@pwcs.edu](mailto:burtneba@pwcs.edu)
5. **PRICING:** In accordance with applicable percentage discounts and prices, per attached Contractor's response dated September 25, 2018 and negotiated prices/rates negotiated September 25, 2018 (see attached).
6. **PAYMENT TERMS:** 2% Discount Net 15, Standard terms are Net 30 days

**7. TERMINATION FOR CONVENIENCE:**

- 7.1. If this agreement is cancelled for convenience in the first twelve months of the term, Customer shall pay as a termination fee equal to 50 weeks of rental service.
- 7.2. If this agreement is cancelled for convenience in months thirteen (13) through eighteen (18) of the term, Customer shall pay as a termination fee equal to 36 weeks of rental service.
- 7.3. If this agreement is cancelled for convenience in months nineteen (19) through twenty-four (24) of the term, Customer shall pay as a termination fee equal to 23 weeks of rental service.
- 7.4. If this agreement is cancelled for convenience after 24 months of service, Customer shall pay as a termination fee of 10 weeks of rental service.
- 7.5. Customer shall also be responsible to return all of the Merchandise allocated to such Customer locations terminating this Agreement or pay for any damaged, lost or unreturned goods at the then current Loss/Damage Replacement Values and for any unpaid charges on Customer's account prior to termination.

Prince William County does not discriminate against faith-based organizations in accordance with the Code of Virginia, §2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

*This contract shall constitute the whole agreement between the parties. There are no promises, terms and conditions, or obligations other than those contained herein, and this contract shall supersede all previous communications, representations, or agreements, written or verbal, between the parties hereto related to the provision of goods (including leases thereof), services and/or insurances described herein.*

**IN WITNESS THEREOF**, the parties have caused this Contract to be executed by the following duly authorized officials:

**CONTRACTOR:** Cintas Corporation No. 2

Authorized Signature

Type Name

Title

Date

**PURCHASING AGENCY:**

Authorized Signature

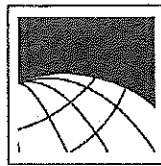
Anthony Crosby, CPPO, CPPB

Type Name

Supervisor of Purchasing

Title

Date



**MEMORANDUM OF NEGOTIATIONS**  
**R-BB-19002**

Dated: November 13, 2018

Prince William County Schools (hereinafter called PWCS) and Cintas Corporation No. 2 (hereinafter called the Contractor) hereby agree to the following in the execution of Contract R-BB-19002 for Facilities Management Products and Solutions. The final Contract contains the following documents:

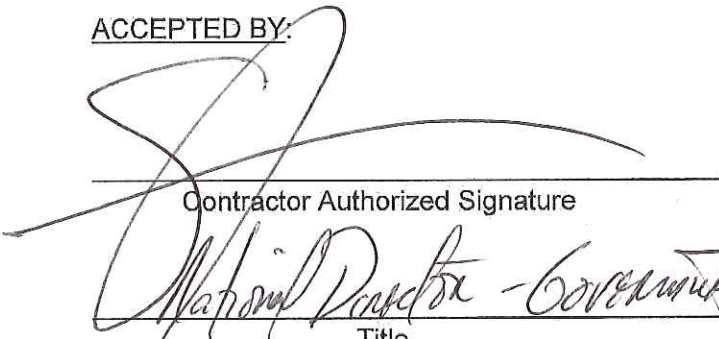
- a. PWCS's Request for Proposal, R-BB-19002, dated July 17, 2018 and Addendum #1, dated August 8, 2018;
- b. Contractor's proposal dated August 13, 2018;
- c. Contractor's responses to Clarification Questions and Negotiations dated September 25, 2018, attached;
- d. Contractor's best and Final Offer, dated October 5, 2018;
- e. PWCS RFP R-BB-19002, General Terms and Conditions, Paragraph 30, Indemnification, is hereby modified to include "to the fullest extent permitted by applicable law".
- f. This Memorandum of Negotiations;
- g. Any subsequent modifications to the Contract.
- h. For FRC garments: Customer agrees it bears sole responsibility for selecting the flame-resistant clothing and fabrics ("FRC") under this Agreement determining whether such items are appropriate for use by its employees and agents in their applicable work environment(s). CUSTOMER ACKNOWLEDGES THAT COMPANY HAS MADE NO REPRESENTATION, WARRANTY, OR COVENANT WITH RESPECT TO THE FLAME-RESISTANT QUALITIES OR OTHER CHARACTERISTICS OF THE FRC OR WITH RESPECT TO THEIR FITNESS OR SUITABILITY FOR THIS OR ANY OTHER PURPOSE. COMPANY MAKES NO REPRESENTATION WHETHER THE FRC CONSTITUTES APPROPRIATE PERSONAL PROTECTIVE EQUIPMENT FOR THE ENVIRONMENT(S) TO WHICH CUSTOMER'S EMPLOYEES OR AGENTS MAY BE EXPOSED OR AS TO THE FRC'S ABILITY TO PROTECT USERS FROM INJURY OR DEATH. Customer agrees to notify all employees and other agents of Customer who may wear or will be wearing the FRC that it is not designed for substantial heat exposure or for use around open flames. Customer acknowledges that compliance with any and all OSHA or other similar regulations or requirements relating to personal protective equipment is the sole responsibility of Customer. Further, Customer releases Company from any and all liability that results or may result from the use of the garments, including but not limited to any alleged



failure of the FRC to function as flame-resistant or provide protection against fire and/or heat. Customer hereby agrees to defend, indemnify and hold harmless Company from any claims and damages arising out of or associated with this Agreement or resulting from Customer's or its employees' use of the FRC.

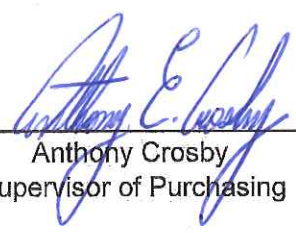
- i. For high visibility garments: Customer bears sole responsibility for: (a) determining the level of visibility needed by wearers of the garments for their specific work conditions or uses; (b) identifying and selecting which garments meet the required level of visibility for any particular work conditions or uses; and (c) determining when garments require repair or replacement to meet the required level of visibility. If garment needs to be replaced outside of normal wear and tear, the customer will be charged the then current replacement value. Customer acknowledges and understands that the garments alone do not ensure visibility of the wearer. Customer further acknowledges that Company is relying upon Customer to determine whether any garments need repair or replacement to maintain the required level of visibility. Company represents only that the garments supplied satisfy certain ANSI/ISEA standards to the extent the garments are so labeled. Customer acknowledges that Company has made no other representations, covenants or warranties whether express or implied, related to the garments.

ACCEPTED BY:

  
Contractor Authorized Signature

Title

12/9/18  
Date

  
Anthony Crosby  
Supervisor of Purchasing

12/21/18  
Date



1. How often do you update your inventory? Are all new deployments brand new uniforms or are they recycled from past agencies?

All rental uniforms are put through quality inspection weekly when turned in for laundry. If it is determined that a garment needs replaced due to normal wear, it will be upgraded. Age of garment is not a factor as QA is graded upon condition. New wearers could get new uniform if not available in the local stockroom. However, if stock is available, uniforms can be recycled if they are in "like-new" graded condition. Customer can request all new hires get new uniforms, however the lead time to install would be extended.

2. Are your vending options available as a part of this proposal (for scrubs or other uniforms)? If these are available, what is the cost? Yes.

Item Code	Description	List Price	USC Pricing
D10	Small Dispenser		
D16	Medium Dispenser		
D20	Large Dispenser		
R110	Return Unit		
RX	Wall Mounted Unit		

The use of scrub dispensing units is increasing all over college campus' and other public entities. Cintas will continue to focus its sales efforts in this space to also include units that dispense lab coats and other clothing items.

3. Do you offer dielectric testing on your gloves? If so, what would be the cost for this service?

Yes, this is one of Cintas' newest offerings. Please see attached for both additional information about the service and the pricing available.

4. Do you offer wet mats that would be appropriate for showers and locker rooms?

Yes, we offer Drainage Mats which can be used in wet areas. The pricing for this item is

██████████

5. Do you offer calibration on the chemical dilution centers free of charge? Are these installed free of charge?

Yes. Yes

6. Do you work on Halon fire suppression systems?

Yes, Cintas provides this service only in certain markets. Because it is not a nationwide service, it is priced locally to with a ██████████ discount, per the US Communities contract.

7. What is the price for the training programs you offer?

The pricing file for Training is attached.

8. What is the process for coil and carpet cleaning? How do you meet environmental regulations for public agencies (such as MS4) for these types of services? Which public agencies have you provided these types of services for in the past?

We have attached the scope of work for both Coil Cleaning and our process for Tile and Carpet Cleaning. As the work of both services is proprietary, we would ask that the attached relative to those services be redacted. While we do have experience with regulations like MS4. We have also attached our protocol for the discharge of both liquid and solid wastes incurred in the performance of these services. Cintas' Deep Clean Technician, Ultraclean SSR, or Coil Cleaning Technician must sign this document stating that he/she will adhere not only to local, state, and national regulations, but also the procedures set forth in that document. Any violations of the tenets set forth in that document is grounds for the dismissal of the employee.

9. Two of your references were not willing to provide a reference per their statutes and the other three were not responsive. Do you have any other references who could provide feedback on their experience?

Bonnie Sletman  
Sr. Procurement Agent  
Manatee County Government, BCC  
Procurement Division  
1112 Manatee Avenue West, Suite 803  
Bradenton, FL 34205  
T 941-749-3046 F 941-749-3034  
[bonnie.sletman@mymanatee.org](mailto:bonnie.sletman@mymanatee.org)

Matt Helm  
Deputy Director of Purchasing  
City of San Diego  
Phone: 619-236-6104  
[mehelm@sandiego.gov](mailto:mehelm@sandiego.gov)

Kevin Mitchell, MBA  
Budget and Procurement Director  
Lackawanna County  
200 Adams Ave.  
Scranton, PA 18503  
(P) - 570-963-6767  
(F) - 570-963-6514  
[MitchellK@lackawannacounty.org](mailto:MitchellK@lackawannacounty.org)  
[www.lackawannacounty.org](http://www.lackawannacounty.org)

Joseph Patterson, MPA, VCO  
Department of Purchasing  
Chesterfield County  
Phone: 804.717.6307  
[Pattersonjo@chesterfield.gov](mailto:Pattersonjo@chesterfield.gov)

10. How long has the TruCount system been in place? If public agencies are having issues with their uniforms being returned in a timely fashion, what steps can be taken to make sure this doesn't affect the agency's ability to work?

Since 2016, Fulling Implemented across all sites for about a year.

11. What is the lead time for new employees to be fit with uniforms?

Fitting within a week of notice. New site estimated at 4 weeks. New employee at existing site is 2-4 weeks from sizing. Can be 1 week turn if sizes are in stock at local Cintas.

12. What is the lead time for embroidery of new uniforms?

About 2 weeks. Stocked garments purchased directly are embroidered on demand and can be shipped in about a week.

13. What efforts can you make to simplify the invoicing process and make this less hands-on?

We are in the process of scheduling with the EC a demonstration of the [www.myCintas-ebilling](http://www.myCintas-ebilling) and servicing platform.

14. Is there a reason that you do not offer volume discounts or ecommerce rebates?

Volume discounts would generally be for direct purchase only. Our local reps have the freedom to price lower than the ceiling price of the agreement so volume discounts for direct purchase items is available.

15. Do you offer prompt payment discounts?

Yes, we can offer 2% Net 15 and Net 30 as standard payment terms

16. Why does California have different pricing for fire and safety?

It cost more to do business in California due to regulatory policies, labor laws, etc.

17. On page 142 you mention "minimal" charges for lockers, rolling racks and soiled hampers. Can these be provided at no charge? Can these be repaired or replaced as needed at no charge?

Yes, these will be No Charge.

18. Please explain the additional charges on page 31 for Garment Rental.

Minimum stop Charge: [REDACTED]-this is the minimum a site can average for Cintas to stop the truck. Agency pays the difference to make the service at least [REDACTED] Ex: Actual weekly rental is [REDACTED] for uniforms and mats. Customer is charged [REDACTED] as the "min stop charge" on top of the [REDACTED] To reach a total of [REDACTED] We normally suggest product additions to equal a min stop so the customer is paying for products/services.

Lockers: No charge

Make-up Waived on initial installation and for 30 days of service: this is industry standard charge to set up new uniform wearer after initial install. This covers the cost

on the plant to order, prep, set up the system and sew in the ID tap with the employee information. One-time fee per garment. Ceiling priced.

Emblem-Waived on initial installation and for the first 30 days of service: Local Cost (depending on company name and type of emblem ordered) This is the cost of the actual company emblem that is applied when adding new employee after the initial install.

Name tag- [REDACTED] The cost to set up a name to rental uniform. Normally embroidery. Ceiling Priced.

Size premium per Garment: [REDACTED] this is the price for extended sizes, starting at 2xl and up, there is an addition charge per garment. Ceiling priced.

**19. Minimum Order size charges for Garment Rental are not acceptable. Is this negotiable?**

Minimum Order charges are fully described as the minimum amount charged to the client for stopping the Cintas vehicle and delivering the product or service contracted by the client. Under the pricing file offered in our proposal, the Minimum Order charge is [REDACTED] Cintas is willing to entertain changing the nomenclature on the contract for this charge to something else that would be acceptable to the EC.

**20. What is the cost for tailoring (ex. Shortening of pants)?**

[REDACTED]

**21. Do you offer "tall/Long" sizes?**

We do offer tall/long sizes. The charge for shirts in the extended sizes are the same as for size premiums detailed in the Cintas proposal. There are no additional charges for pants for tall sizes.

**22. Do you offer summer internships or student programs for college students?**

Cintas would be interested in creating with USC members opportunities for internships that coincide with our normal hiring practices for these positions:

**23. In Tab 7, Exceptions, the fee for termination for convenience: Is it acceptable to substitute "termination fee" for "liquidated damages"?**

Yes, this is negotiable with the contract

**24. Fire Protection sales team: 6 of the states where you have no representation are in U.S. Communities' top 25 states (AL, IA, MN, NC, OR, TN) - are there plans to expand into these states?**

Yes, Cintas is striving to grow the division to [REDACTED] in 10 years.

25. Should Brent Schafer be listed as the Executive?

Yes, we can update.

26. What is the Lost Replacement charge for items not listed in the market basket?

The L/R charge will also be reduced by [REDACTED]. See Link below to Cintas full catalog:  
[www.shopcintas.com](http://www.shopcintas.com)

27. Page 85, #7: What happens if a public agency is not able to accommodate net 15 or net 30 payment terms? Is it possible to make the standard payment terms for all product lines Net 30?

Yes, Net 30 is Standard term.

28. Rubber Glove Addendum:

a. What company will be required to purchase from?

Relative to the addendum, the Cintas Head/Hand electrical PPE program is considered a lease only option.

This program is based on Cintas using National Safety Apparel for all PPE items listed as well as inspection/certification of voltage rated gloves being leased.

b. No information listed in Schedule A. No pricing, etc.

See attached excel document with pricing. The addendum was a blank template.

c. Will they test gloves already in use or do we have to purchase the gloves new from them to get the testing completed.

No, this program is based on Cintas setting up a new rental solution for Head/Hand PPE.

29. Classroom Safety Training Cost Breakdown:

d. Line 65906 – Is 10 people a minimum or maximum per class? If multiple classes are needed, is the charge of the instructor per class or one time charge for multiple classes? The class size listed on the price file is the max size per class. This varies per type of class, from 10-25. The charge for the instructor is per class.

e. Line 65908 – What are normal hours and excess hours?

Monday-Friday 8am-5:00pm

Referencing Cintas' response to the initial EC questions/clarifications:

30. Item 15 – Do you offer prompt payment discounts? **This was discussed on the teleconference on September 13. We discussed 2% Net 15 and Net 30 as the standard payment. This needs to be clarified that this is your understanding as well.**

Yes, 2% Net 15 and Net 30 for standard local payment. Updated document.

31. Item 17 – On page 142 you mention "minimal" charges for lockers, rolling racks and soiled hampers. Can you provide these at no charge? Can these be repaired or replaced as needed at no charge? **This was discussed on the teleconference on September 13. This was agreed that these would be at no charge and not that this would be negotiated. Please clarify.**

[REDACTED] Updated document.

Attachment A

32. Item 18 – Please explain additional charges on page 31 for Garment Rental. **This was discussed on the teleconference on September 13. See question 17, this charge should be removed.**

[REDACTED]. Updated document.

33. Item 19 – Stop charges for Garment Rental are not acceptable. Is this negotiable? **This should be called minimum order size, not minimum stop charge.**

Changed language to Minimum Order Size and updated document.

34. Item 26 – What is the Lost Replacement charge for items not listed in the market basket? **Please provide us with a full catalog that the discount by category will be taken from.**

Catalog is online and can be accessed with link: [www.shopcintas.com](http://www.shopcintas.com) Updated document with the link as well.

35. Item 27 – Page 85, #7: What happens if a public agency is not able to accommodate Net 15 or Net 30 payment terms? Is it possible to make the standard payment terms for all product lines to be Net 30? **This was discussed on the teleconference on September 13. We agreed on Net 30 as standard terms. This needs to be clarified that this is your understanding as well.**

Yes, Net 30 is standard term. Updated document.





**Prince William County**  
**PUBLIC SCHOOLS**  
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## *Master Agreement Commodity List*

**MA Description** Uniforms, Shoes, First Aid, Safety, AED's  
**Vendor Name** Cintas Corp.#2  
**DBA Name** Cintas #385  
**Contact Name** Steve Elkins  
**Address** 555 James Madison Hwy  
 P.O. Box 1207  
 Culpeper, VA 22701  
**Telephone** 540-825-2300  
**Email Address** elkinss@cintas.com  
**Fax** 703-881-4398

**Document Comments**

Budget Holder must encumber funds prior to obtaining goods/services. Contract documents can be downloaded at [www.uscommunities.org](http://www.uscommunities.org).

**Buyer Contact Name** BRIAN BURTNER  
**Buyer Contact Phone** 703-791-8736  
**Buyer Email** burtneba@pwcs.edu

**Est. Delivery Days** 7  
**Effective Begin Date** 1/10/19  
**Expiration Date** 10/31/23  
**Print Date** January 24, 2019  
**Min Order**  
**Payment Disc%** / 0

Line	Commodity Code		Unit	Unit Price
1	03100209999	Maintenance, Repair and Operations (MRO) Supplies Uniforms, Shoe Purchase, Mats/Mops, Restroom Supplies, Restroom Services, Deep Cleaning Services, First Aid/Safety Supplies, AED's, Fire Protection Services, Promotional Products  See attached for category discounts and additional contract documents.		\$0.00

**Contract #R-BB-19002 - FACILITIES MAINTENANCE SOLUTIONS**  
**DISCOUNT BY PRODUCT CATEGORY**

Category	Discount (% from published/ book rate)	Comments
1 Uniform Rental	10%-32%	Cintas has committed to US Communities participating public agencies a 10% discount off of National Account Book Pricing for all items. National Account book pricing is, generally, 20%-25% off of local pricing structure.
2 Uniform Leasing	10%	
3 Uniform Purchase	10%-50%	
4 Shoe Purchase	10%	
5 Mat/Mop Rental	10%-56%	
6 Mat/Mop Leasing	10%	
7 Mat/Mop Purchase	10%	
8 Restroom Supplies	10%	
9 Restroom Services	10%	
10 Deep Cleaning Services	10%	
11 First Aid/Safety Supplies	10%-60%	Can Vary by product. Minimum savings listed
12 AEDs	10%	
13 Fire Protection Services	10%	
14 Promotional Products	10%	Can Vary by product. Minimum savings listed
15 Miscellaneous	10%	
16 Other	10%	

**ANY ITEM NOT INCLUDED ON THE PRICE  
SHEET SHALL BE PRICED AT 10% OFF  
NATIONAL VOLUNTARY BOOK PRICING  
(OR 10% OFF LOCAL BOOK PRICING  
WHERE NATIONAL BOOK PRICING IS NOT  
AVAILABLE). ALL PRICES LISTED ARE  
NOT-TO-EXCEED RATES.**



Contract #R-BB-19002 - FACILITIES MAINTENANCE SOLUTIONS  
**ADDITIONAL CHARGES**

**Deep Clean**

Set Up Charge	Anytime we have to use the truck to clean a customer	\$50 per Service	
Truck Movement Charge	Anytime we have to move the truck during a service	\$50 per Movement	
Floor Change Charge per Floor	Anytime/All times we have to change floors during a service	\$50 per floor	
Furniture Moving Charge per Hour	Used if we have to move an excessive amount of furniture that adds up to at least an hour	\$200 per hour	
Spotting Price per Hour	Used if we are asked to spot only during a service	\$200 per hour	
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location	\$.75 per mile	
Minimum Stop Charge	Minimum amount we have to invoice to service the account	\$500 per Stop	
Wait Charge	Used anytime the customer is not prepared to start their cleaning and we have to wait more than an hour	\$80 per hour	
Cancellation Charge	Used anytime the customer cancels less than 24 hours before the service	25% per invoice	

**Garment Rental**

Minimum Order Size	\$ 35.00
Lockers	\$ -
Make Up -Waived on initial installation and for the 1st 30 days of service	\$ 1.50
Emblem -Waived on initial installation and for the 1st 30 days of service	Cost
Name Tag	\$ 1.50
Size Premium (starting at 2XL)	\$ 1.50

# DEEP CLEANING

Service Description	Description	Price	Pricing Detail
Carpet			
VCT Restoration	Used any time we do a restoration VCT Job, which means stripping the floor all the way down and reapplying 4 coats of finish	\$.90 sq ft	
VCT Maintenance	Used any time we do a maintenance VCT Job, which means top scrubbing the floor down 1-2 coats and reapplying 2 coats of finish	\$.60 sq ft	
VCT Maintenance	Used any time we do a cleaning VCT Job, which means cleaning the floor with a Pad and Cleaner and NOT reapplying any finish	\$.32 sq ft	
Standard Carpet Cleaning	5 Step - PARR Process plus Protectant - Truck Mount	\$.29 Sq Ft	
Standard Carpet Cleaning	4 Step - PARR Process - Truck Mount	\$.22 Sq Ft	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Truck Mount	\$.14 Sq Ft	
Standard Carpet Cleaning	5 Step - PARR Process plus Protectant - Portable	\$.22 Sq Ft	
Standard Carpet Cleaning	4 Step - PARR Process - Portable	\$.14 Sq Ft	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Portable	\$.09 Sq Ft	
Wool Carpet Cleaning	2 Step - Prespray and Rinse	\$.29 Sq Ft	
Carpeted Steps	Cleaning Only	\$4.50 per standard step	If step is determined to be nonstandard, the price is decided locally
Carpet Protectant	If not included with 5 Step	\$.10 Sq Ft	
Carpet Sanitizer	Used anytime we apply a sanitizer after the cleaning	\$.05 Sq Ft	
Carpet Deodorizer	Used anytime we apply a deodorizer after the cleaning	\$.05 Sq Ft	
Low Moisture Process	PreRotoScrub, Prespray, Agitate, Respray Spots (No Vacuuming)	\$.14 Sq Ft	Any vacuuming required is in addition to the sq ft price
TILE			
Standard Tile	5 Step - PARR Process plus Sealer - Truck Mount	\$1.35 Sq Ft	
Standard Tile	5 Step - PARR Process 2" or Less - Truck Mount	\$2.50 Sq Ft	
Standard Tile	4 Step - PARR Process >2" - Truck Mount	\$.75 Sq Ft	
Standard Tile	4 Step - PARR Process 2" or Less - Truck Mount	\$1.95 Sq Ft	
Sealer (After Cleaning)	Used anytime we apply an impregnating sealer after the cleaning	\$.60 Sq Ft	
Color Seal (After Cleaning)	Color Seal < 2" Tile	\$3.60 Sq Ft	
Color Seal (After Cleaning)	Color Seal 2" - 8" Tile	\$2.70 Sq Ft	
Color Seal (After Cleaning)	Color Seal > 8" Tile	\$1.80 Sq Ft	
Kitchen Cleaning	Used anytime we clean a Kitchen. Does not include Sealer	\$1.15 Sq Ft	
Standard Tile	5 Step - PARR Process plus Sealer - Portable	\$1.10 Sq Ft	
Standard Tile	5 Step - PARR Process 2" or Less - Portable	\$2.05 Sq Ft	
Standard Tile	4 Step - PARR Process >2" - Portable	\$.55 Sq Ft	
Standard Tile	4 Step - PARR Process 2" or Less - Portable	\$1.50 Sq Ft	
Concrete Cleaning	Interior - Truck Mount Only	\$.35 Sq Ft	
Concrete Cleaning	Exterior - Truck Mount Only	\$.70 Sq Ft	
Set Up Charge	Anytime we have to use the truck to clean a customer	\$50 per Service	
Truck Movement Charge	Anytime we have to move the truck during a service	\$50 per Movement	
Floor Change Charge per Floor	Anytime/All times we have to change floors during a service	\$50 per floor	
Furniture Moving Charge per Hour	Used if we have to move an excessive amount of furniture that adds up to at least an hour	\$200 per hour	
Spotting Price per Hour	Used if we are asked to spot only during a service	\$200 per hour	
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location	\$.75 per mile	
Minimum Stop Charge	Minimum amount we have to invoice to service the account	\$500 per Stop	
Wait Charge	Used anytime the customer is not prepared to start their cleaning and we have to wait more than an hour	\$80 per hour	
Cancellation Charge	Used anytime the customer cancels less than 24 hours before the service	25% per Invoice	
Restroom Cleaning			
Restroom Cleaning - Sanis UltraClean	Touchless Restroom Cleaning that sanitizes and removes soils from all surfaces, floors & fixtures	\$.20 Sq Ft	Base Charge - Weekly and Every Other Week \$35.00; Monthly \$55.00

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# Uniform Rental Items

Discounts range from 10% to 32% of National Book Rate.

All Prices shown are not-to-exceed rates

Item Number	Make	Supplier/Item Number	UOM	Description	Discount (percentage from Discount by Category)	Price for weekly Lease (no cleaning)	Price for weekly rental (with cleaning)	L/R Charge
1	Cintas	935	EA	Comfort Work Shirts 65/35 Poly Cotton	10%	\$ 0.15	\$ 0.17	\$ 15.00
2	Cintas	273	EA	High Image Work Shirt 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25	\$ 23.00
3	Cintas	66273	EA	High Image Womens Work Shirt 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25	\$ 23.00
4	Cintas	945	EA	Comfort Work Pants 65/35 Poly Cotton	10%	\$ 0.16	\$ 0.19	\$ 18.00
5	Cintas	865	EA	Pleated Comfort Work Pants 65/35 Poly Cotton	10%	\$ 0.20	\$ 0.27	\$ 22.00
6	Cintas	270	EA	Comfort Work Cargo Pants 65/35 Poly Cotton	10%	\$ 0.25	\$ 0.33	\$ 27.00
7	Cintas	370	EA	Comfort Work Cargo Short 65/35 Poly Cotton	10%	\$ 0.24	\$ 0.31	\$ 27.00
8	Cintas	205	EA	Womens Comfort Work Shirt w Pocket 65/35 Poly Cotton	10%	\$ 0.13	\$ 0.17	\$ 17.00
9	Cintas	330	EA	Cotton Work Shirt 100% Cotton	10%	\$ 0.19	\$ 0.25	\$ 18.00
10	Cintas	340	EA	Cotton Work Pants 100% Cotton	10%	\$ 0.25	\$ 0.34	\$ 23.50
11	Cintas	394	EA	Jean Pant 100% Cotton	10%	\$ 0.21	\$ 0.29	\$ 20.00
12	Cintas	82670	EA	Chef Coat 65/35 Poly Cotton	10%	\$ 0.18	\$ 0.24	\$ 23.00
13	Cintas	71125	EA	Elastic Waist Chef Pants w Drawstring 65/35 Poly Cotton	10%	\$ 0.25	\$ 0.32	\$ 26.00
14	Cintas	833	EA	Food Processing Shirt White/Blue (no pockets, grippers) 65/35 Poly Cotton	10%	\$ 0.12	\$ 0.17	\$ 13.50
15	Cintas	374	EA	Executive Dress Shirt 57/43 Poly Cotton	10%	\$ 0.19	\$ 0.25	\$ 22.00
16	Cintas	275	EA	High Image Performance Polo Shirt 100% Microfiber Poly	10%	\$ 0.25	\$ 0.34	\$ 28.00
17	Cintas	66275	EA	Womens High Image Performance Polo Shirt 100% Microfiber Poly	10%	\$ 0.25	\$ 0.34	\$ 28.00
18	Cintas	390	EA	Womens Fit Comfort Work Pant (slim)	10%	\$ 0.20	\$ 0.27	\$ 21.00
19	Cintas	395	EA	Womens Fit Comfort Work Pant	10%	\$ 0.20	\$ 0.27	\$ 21.00
20	Cintas	259	EA	Pro-Knit Polo Shirts Moisture Wicking 100% Poly	10%	\$ 0.17	\$ 0.23	\$ 20.00
21	Cintas	268	EA	Pro-Knit Tee Shirt 100% Poly	10%	\$ 0.13	\$ 0.17	\$ 16.00
22	Cintas	970	EA	Lined Service Jacket 65/35 Poly Cotton	10%	\$ 0.30	\$ 0.40	\$ 31.00
23	Cintas	366	EA	High Image Jacket 65/35 Poly Cotton	10%	\$ 0.26	\$ 0.35	\$ 45.00
24	Cintas	912	EA	Coverall 7.5 oz 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25	\$ 30.00
25	Cintas	925	EA	White Lab Coat 80/20 Poly Cotton	10%	\$ 0.18	\$ 0.24	\$ 25.00
26	Cintas	82497	EA	White Polyester Butcher Coat 100% Poly	10%	\$ 0.19	\$ 0.25	\$ 24.00
27	Carhartt	384	EA	Carhartt Shirt 100% Cotton	10%	\$ 0.25	\$ 0.33	\$ 25.00
28	Carhartt	381	EA	Carhartt 5 Pocket Jeans 100% Cotton	10%	\$ 0.28	\$ 0.37	\$ 27.00
29	Carhartt	382	EA	Carhartt Carpenter Jeans 100% Cotton	10%	\$ 0.28	\$ 0.37	\$ 30.00
30	Carhartt	383	EA	Carhartt Work Pants 100% Cotton	10%	\$ 0.32	\$ 0.42	\$ 25.00
31	Carhartt	280	EA	Flame Resistant Jean	10%	N/A	\$ 0.55	\$ 49.00
32	Carhartt	290	EA	Flame Resistant Carpenter Jean	10%	N/A	\$ 0.55	\$ 49.00
33	Carhartt	294	EA	Flame Resistant Work Shirt	10%	N/A	\$ 0.42	\$ 49.00
34	Carhartt	371	EA	Flame Resistant Work Pant	10%	N/A	\$ 0.42	\$ 44.00
35	Carhartt	391	EA	Flame Resistant Coverall	10%	N/A	\$ 0.88	\$ 84.00
36	Happy Chef	517	EA	Food Service, Chef Coat XS-XL	10%	\$ 0.33	\$ 0.44	\$ 25.00
37	Happy Chef	67627	EA	Food Service, V-Neck Apron One Size	10%	\$ 0.31	\$ 0.41	\$ 14.00
38	Happy Chef	317	EA	Food Service, Female Chef Coat, XS-XL	10%	\$ 0.33	\$ 0.44	\$ 25.00
41	Cintas	10196	EA	3x5 Traffic Mat	10%	N/A	\$ 2.00	\$ 46.00
42	Cintas	1801	EA	2x3 Spring Mat	10%	N/A	\$ 1.50	\$ 52.00
43	Cintas	1802	EA	3x5 Spring Mat	10%	N/A	\$ 2.25	\$ 65.00
44	Cintas	84302	EA	3x5 Safety Mat	10%	N/A	\$ 3.25	\$ 65.00
45	Cintas	84301	EA	3x5 Logo Mat	10%	N/A	\$ 2.40	\$ 83.00
46	Cintas	6913	EA	24 oz Synth Wet Mop	10%	N/A	\$ 1.50	\$ 15.00
47	Cintas	9582	EA	Pulse Mop	10%	N/A	\$ 1.75	\$ 110.00
48	Cintas	9581	EA	Dual Chamber Mop Bucket	10%	N/A	\$ 2.50	\$ 125.00
49	Cintas	7116	EA	12" Microfiber Mop Head	10%	N/A	\$ 0.18	\$ 5.00
50	Cintas	7001	EA	36" Microfiber Mop Head	10%	N/A	\$ 0.45	\$ 12.00
51	Cintas	7245	EA	Microfiber Mop Handle	10%	N/A	\$ 0.80	\$ 10.00



Nationwide Usage					Proposed Price/Equipment				
Item Number	Make	Supplier Item Number	UOM	Description	Discount (percentage from Discount by Category)	Purchase Price	Current CEILING Price	Make/Model of Quoted item (if different)	Description of Quoted Item (if different)
1	Cintas	935	EA	Comfort Work Shirt 65/35 Poly/Cotton	30%	\$15.99	\$17.59		
2	Cintas	273	EA	High Image Work Shirt 65/35 Poly/Cotton	10%	\$26.99	\$29.69		
3	Cintas	66273	EA	High Image Womens Work Shirt 65/35 Poly/Cotton	10%	\$26.99	\$29.69		
4	Cintas	945	EA	Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.99	\$19.79		
5	Cintas	865	EA	Pleated Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.99	\$19.79		
6	Cintas	270	EA	Comfort WorkCargo Pant 65/35 Poly/Cotton	24%	\$24.99	\$27.49		
7	Cintas	370	EA	Comfort WorkCargo Short 65/35 Poly/Cotton	29%	\$19.99	\$21.99		
8	Cintas	205	EA	Womens Comfort Work Shirt W/Pocket 65/35/ Poly Cotton	10%	\$21.59	\$23.75		
9	Cintas	330	EA	Cotton Work Shirt 100% Cotton	39%	\$19.99	\$21.99		
10	Cintas	340	EA	Cotton Work Pant 100% Cotton	33%	\$21.99	\$24.19		
11	Cintas	394	EA	Jean Pant 100% Cotton	10%	\$25.19	\$27.71		
12	ChefWorks	82670	EA	ChefWorks Chef Coat 65/35 Poly Cotton Rental Only	10%	\$29.69	\$32.66	65375	ChefWorks Cool Vent Chef Coat 65/35 Poly Cotton LS Direct Sale
13	ChefWorks	71125	EA	Elastic Waist Chef Pant W/Drawstring 65/35 Poly/Cotton	36%	\$17.99	\$19.79	36550	Baggy Chef Pant 65/35 Poly/Cotton Direct Sale
14	Cintas	833	EA	Food Processing Shirt White/Blue (no pockets, grippers)	10%	\$20.69	\$22.76		
15	Cintas	374	EA	Executive Dress Shirt 57/43 Poly/Cotton	36%	\$17.99	\$19.79		
16	Cintas	275	EA	High Image Performance Polo Shirt 100% Microfiber Poly	10%	\$29.69	\$32.66		
17	Cintas	66275	EA	Womens High Image Performance Polo Shirt 100% Micro	10%	\$29.69	\$32.66		
18	Cintas	990	EA	Womens Fit Comfort Work pant 65/35 Poly/Cotton (Slim)	36%	\$17.99	\$19.79		
19	Cintas	395	EA	Womens Fit Comfort Work pant 65/35 Poly/Cotton	36%	\$17.99	\$19.79		
20	Cintas	259	EA	Pro-Knit Polo Shirts Moisture Wicking 100% Poly	29%	\$19.99	\$21.99		
21	Cintas	268	EA	Pro-Knit Polo Shirts 100% Poly	10%	\$16.19	\$17.81		
22	Cintas	970	EA	Lined Service Jacket 65/35 Poly/Cotton	35%	\$27.99	\$30.79		
23	Cintas	366	EA	High Image Jacket 65/35 Poly/Cotton	12%	\$59.99	\$65.99		
24	Cintas	912	EA	Coverall 7.5 oz 65/35 Poly/Cotton	32%	\$25.99	\$28.59		
25	Cintas	925	EA	White Lab Coat 80/20 Poly/Cotton Rental Only	35%	\$14.99	\$16.49	59925	White Lab Coat 80/20 Poly/Cotton LS Direct Sale
26	Cintas	82497	EA	White Polyester Butcher Coat 100% Poly	10%	\$25.19	\$27.71		
27	Carhartt	384	EA	Carhartt Shirt 100% Cotton Rental Only	10%	\$27.89	\$30.68	332	Cintas Woven Chambray Direct Sale
28	Carhartt	381	EA	Carhartt Pocket Jeans 100% Cotton Rental Only	10%	\$38.69	\$42.56	74307	Carhartt Pocket Jeans 100% Cotton Direct Sale
29	Carhartt	382	EA	Carhartt Carpenter Jeans 100% Cotton Rental Only	10%	\$43.19	\$47.51	74308	Carhartt Carpenter Jeans 100% Cotton Direct Sale
30	Carhartt	383	EA	Carhartt Work Pants 100% Cotton Rental Only	10%	\$47.69	\$52.46	74309	Carhartt Work Pants 100% Cotton Direct Sale
31	Carhartt	280	EA	Carhartt FR Jean Rental Only	10%	\$74.69	\$82.16	63869	Carhartt Canvas Jean Direct Sale
32	Carhartt	290	EA	Carhartt FR Carpenter Jean Rental Only	10%	\$70.19	\$77.21	70610	Carhartt FR Carpenter Jean Direct Sale
33	Carhartt	294	EA	Carhartt FR Work Shirt Rental Only	10%	\$65.69	\$72.26	60087	Carhartt FR Work Shirt Direct Sale
34	Carhartt	371	EA	Carhartt FR Work Pant Rental Only	10%	\$47.69	\$52.46	70644	UltraSoft FR Pant Direct Sale
35	Carhartt	391	EA	Carhartt FR Coverall Rental Only	10%	\$110.69	\$121.76	8723	Tecasafe Plus FR Coverall Direct Sale
36	Happy Chef	8841	EA	Happy Chef Food Service, Polo Shirt S-XL	10%	\$20.69	\$22.76	65493	Cintas Gripper Snap Polo Direct Sale
37	Happy Chef	517	EA	Happy Chef Food Service, Chef Coat S-XL	10%	\$35.99	\$39.59	106452	Cintas Classic Chef Coat Direct Sale
38	Happy Chef	67627	EA	Happy Chef Food Service, V-Neck Apron, One Size	50%	\$4.99	\$5.49	82976	Cintas Bib Apron Direct Sale
39	Happy Chef	317	EA	Happy Chef Food Service, Female Chef Coat S-XL	10%	\$35.99	\$39.59	106943	Cintas Classic Che Coat Womens Direct Sale
40	Happy Chef	48480	EA	Happy Chef Food Service, Chef Hat, Student (Beret)	44%	\$4.99	\$5.49		
41	Happy Chef	100446	EA	Happy Chef Food Service, Skull Cap, Flat Top-Chicago	30%	\$6.99	\$7.69		



<b>Hand &amp; Head Protection Program Options</b>			
<b>Cintas Item Number</b>	<b>Hand Protection Program</b>	<b>Lease/Week</b>	<b>LR Rates</b>
869320700	11" Class 00 Rubber Insulating Gloves - Yellow		\$ 55.25
869320350	11" Class 00 Rubber Insulating Gloves - Black		\$ 55.25
754910300	ARC Guard FR Knit Glove		\$ 21.75
869380000	10" Leather Protectors		\$ 21.00
601960600	Canvas Glove Bag		\$ 21.00
	Hand Protection Weekly Cost	\$ 8.07	
	<b>Head Protection Program</b>		
601940000	Clear Safety Glass		\$ 4.00
745030300	12cal PureView Faceshield		\$ 105.00
745010000	MSA Slotted Hard Hat - White		\$ 21.00
823370200	12cal Balaclava - NAVY		\$ 17.00
744370260	Electric Gear Bag		\$ 30.00
	Head Protection Weekly Cost	\$ 3.93	
	<b>Total Program Weekly Cost</b>	<b>\$ 12.00</b>	

**Available Glove Sizes 8-12**

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# SAFETY ITEMS

All Prices shown are not-to-exceed rates

Item Number	Make	Supplier Item Number	Description	UOM	Quantity per UOM	Discount (Percentage from Discount by Category)	Unit Price
1	CINTAS	280020	LENS/SCREEN PADS	EA	100	-59.354	\$8.63
2	CINTAS	163050	BURN RELIEF PACKET/	BAG	6 packets	-70.913	\$3.95
3	CINTAS	1030300	WOUNDSEAL POUR	EA	2	-52.026	\$11.25
4	CINTAS	119260	ALLERGY RELIEF	BOX	2/1Dent blister paks	-57.794	\$8.48
5	CINTAS	121220	ALEVE SMALL	BAG	5 packs	-61.797	\$3.13
6	CINTAS	573772	DAYQUIL SEVERE	BAG	5 packets	-63.703	\$4.45
7	CINTAS	79191	MUCINEX SMALL	BAG	3 packets	-43.260	\$7.45
8	CINTAS	111929	IBUPROFEN TABS	BOX	20 packets	-76.419	\$2.95
9	CINTAS	112039	COLD RELIEF	BOX	40 packets	-66.441	\$7.45
10	CINTAS	12221	LIQUID BANDAGE	BAG	5 pipettes	-49.924	\$6.60
11	CINTAS	111989	IBUPROFEN TABS	BOX	50 packets	-68.944	\$6.00
12	CINTAS	111999	IBUPROFEN TABS LRG	BOX	125 packets	-65.093	\$13.28
13	CINTAS	150110	TWEEZERS, METAL	PAC	3 tweezers	-59.780	\$3.48
14	CINTAS	51030	HAND SANITIZER	BAG	10 packets	-79.193	\$1.63
15	CINTAS	130479	EYEWASH, 1/2OZ	BOX	5 bottles	-55.874	\$7.48
16	CINTAS	122249	GLUCOSE, SMALL	PAC	2 packs	-38.430	\$8.28
17	CINTAS	102435	LIPAD SMALL	BAG	10 packets	-73.490	\$1.98
18	CINTAS	102640	BIOFREEZE MUSCLE	BAG	5 packets	-67.697	\$4.03
19	CINTAS	119250	ANTI-DIARRHEAL	BOX	12 caplets	-61.153	\$5.63
20	CINTAS	43729	X-LONG BANDAGE	BOX	25 bandages	-60.032	\$5.00
21	CINTAS	164010	COOL&SOOTHE	BOX	6 packets	-61.043	\$9.23
22	CINTAS	111529	PAIN AWAY X-	BAG	25 packets	-79.664	\$2.30
23	CINTAS	43658	WATERPROOF CLEAR	BOX	30 bandages	-52.885	\$4.90
24	CINTAS	44269	ELASTIC STRIP	BOX	50 bandages	-62.848	\$3.88
25	CINTAS	111180	ASPIRIN ORG ST 50CT	BOX	25 packets	-74.674	\$3.50
26	CINTAS	130000	THERA TEARS, SMALL	PAC	4 vials	-65.585	\$3.50
27	CINTAS	100019	TRIPLE ANTIBIOTIC	BOX	20 packets	-71.360	\$4.15
28	CINTAS	112029	COLD RELIEF	BAG	25 packets	-69.365	\$4.20
29	CINTAS	44429	LARGE PATCH 2"X3",	BOX	15 bandages	-66.848	\$3.65





Item	Description	Comment	Qty	California Price	USC Pricing (from PDF)
<b>Services:</b>					
SC	Minimum Order Size per stop	Per stop.	ea	\$55.00	\$45.00
IN	Portable Extinguisher Annual Maintenance Inspection Hand Portable Stored Pressure and CO2 Fire Extinguishers - up to 20#	Per unit.	ea	\$10.00	\$5.25
<b>Unit Test, Recharge and Repair Parts:</b>					
NSDC2.5	2.5# Stored pressure Dry Chemical - Six Year Test	Includes O-Ring, V-Stem, Service Collar and Six Year Internal Maintenance labor; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$30.00	\$30.00
NSDC5	5# Stored pressure Dry Chemical - Six Year Test		ea	\$40.00	\$31.00
NSDC10	10# Stored pressure Dry Chemical - Six Year Test		ea	\$33.00	\$43.00
NSDC20	20# Stored pressure Dry Chemical - Six Year Test		ea	\$70.00	\$68.00
NHDC2.5	2.5# Stored pressure Dry Chemical - Hydrostatic Test	Includes O-Ring, V-Stem, Service Collar and Hydrostatic Test labor; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$30.00	\$28.00
NHDC5	5# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$40.00	\$33.00
NHDC10	10# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$33.00	\$35.00
NHDC20	20# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$60.00	\$37.00
NRDC2.5	2.5# Stored pressure Dry Chemical - Recharge	Includes Recharge Labor, Agent and Service Collar; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$30.00	\$28.00
NRDC5	5# Stored pressure Dry Chemical - Recharge		ea	\$40.00	\$33.00
NRDC10	10# Stored pressure Dry Chemical - Recharge		ea	\$33.00	\$35.00
NRDC20	20# Stored pressure Dry Chemical - Recharge		ea	\$60.00	\$37.00
EEPIN	Pull Pin	Per unit.	ea	\$3.25	\$2.75
<b>New Extinguishers:</b>					
5# ABC Ext	5# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$65.00	\$59.00
10# ABC Ext	10# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$88.00	\$83.00
2.5# ABC Ext	2 1/2# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$42.00	\$42.00
20# ABC Ext	20# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$195.00	\$195.00
<b>Emergency Light Parts and Services:</b>					
INPTT	E-Light Push Test Button - 30 Seconds	Per unit.	ea	\$10.00	\$4.35
INEL	Emergency Exit Light Inspection (Load Test)	Per unit.	ea	\$18.00	\$12.00
EXB64	E-Light Battery, 6V, 4A	Per unit.	ea	\$29.00	\$29.00
EXB67	E-Light Battery, 6V, 7A	Per unit.	ea	\$37.50	\$37.50
EXB610	E-Light Battery, 6V, 10A	Per unit.	ea	\$39.00	\$39.00
EXB612	E-Light Battery, 6V, 12A	Per unit.	ea	\$45.00	\$45.00
EXL15T6	E-Light Bulb, 145V, 15W	Per unit.	ea	\$9.00	\$8.00
EXL20	E-Light Bulb, 120V, 20W	Per unit.	ea	\$9.00	\$8.00

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NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING  
WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE  
NOT-TO-EXCEED RATES.**



								<u>% Savings</u>
								<u>from US</u>
<u>Item</u>	<u>Description</u>	<u>Comment</u>	<u>Qty</u>	<u>US Price</u>	<u>California Price</u>	<u>USC Pricing</u>		<u>Price</u>
<b>Inspection &amp; Parts</b>								
INKS	Kitchen System Inspection - single or first tank	Per system.	ea	\$125.00	\$125.00	\$105.00		16.00%
INKST	Kitchen System Inspection - remote or additional tank	Per additional tank.	ea	\$95.00	\$95.00	\$85.00		10.53%
EELINK	Fusable Link	Per unit.	ea	\$12.00	\$15.00	\$9.80		18.33%





				California	
Item	Description	Comment	Qty	Price	USC Price
Inspection & Parts					
INSPW	Annual Sprinkler Inspection Wet - Initial Riser	Per riser.	ea	\$295.00	\$265.00
INSPR	Annual Sprinkler Inspection Wet - Additional Riser	Per riser.	ea	\$150.00	\$105.00
INSPBFIRE	Fire line backflow test per valve	Per unit.	ea	\$175.00	\$185.00
INSPD	Sprinkler Inspection (Dry)	Per riser.	ea	\$325.00	\$275.00
INSPBFDO	Inspection Back Flow - Domestic or Irrigation (per	Per unit.	ea	\$135.00	\$110.00

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.



				<u>California</u>	
<u>Item</u>	<u>Description</u>	<u>Comment</u>	<u>Qty</u>	<u>Price</u>	<u>USC Pricing</u>
<b>Inspection &amp; Parts</b>					
INFA	Annual Fire Alarm System Inspection	Per panel.	ea	\$300.00	\$235.00
INFAID	Devices Per Device (somke det. bell, horn, strobe, pull station)	Per device.	ea	\$10.00	\$8.50
INFADD	Duct Detectors	Per unit.	ea	\$35.00	\$28.50

**ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.**



FIRE LABOR RATES			
ITEM	Unit	CA Price	USC Price
Labor - Regular	ea	\$150.00	\$105.00
Labor - Overtime	ea	\$200.00	\$157.50
Labor - Weekend/Holiday	ea	\$300.00	\$210.00
Emergency Service Call	ea	\$350.00	\$275.00

Cintas First Aid Training List  
for U.S. Communities  
#R-BB-19002

Course Material # (SAP)	Course Description	Class Duration	Duration Type	Expiration	Expiration Type	Certification	Class Size	US Communities Contract Ceiling Price	Price Per
65001	CPR/FIRST AID/AED COURSE (HeartSaver First Aid with CPR & AED)	7	Hours	2	Years	AHA	9	\$ 686.48	Per Class
65013	CPR/FIRST AID/AED/BBP COURSE	1	Days	2	Years	AHA	9	\$ 808.52	Per Class
65003	BBP AWARENESS CLASS	1	Hours	1	Years	CLMI	0	\$ 401.72	Per Class
65004	PEDIATRIC FIRST AID COURSE	3 1/2	Hours	2	Years	AHA	9	\$ 503.42	Per Class
65009	FIRST AID COURSE	3.5	Hours	2	Years	AHA	9	\$ 457.65	Per Class
65013	INFANT CHILD SUPPLEMENT (CPR/AED)	1	Hours	2	Years	AHA	9	\$ 101.70	Per Class
65016	CPR/FIRST AID/AED (PER STUDENT)	7	Hours	2	Years	AHA	min 8	\$ 76.28	Per Person
65017	FIRST AID COURSE (PER STUDENT)	3 1/2	Hours	2	Years	AHA	min 8	\$ 50.85	Per Person
65018	CPR/AED COURSE (PER STUDENT)	4	Hours	2	Years	AHA	min 8	\$ 50.85	Per Person
65019	BLS HCP (PER STUDENT)	5	Hours	2	Years	AHA	min 8	\$ 55.94	Per Person
65021	CPR/AED COURSE	4	Hours	2	Years	AHA	9	\$ 457.65	Per Class
65022	BLS HEALTHCARE PROVIDER	8	Hours	2	Years	AHA	8	\$ 533.93	Per Class
65023	OXYGEN AWARENESS CLASS	1	Hours	1	Years	COAST	25	\$ 198.32	Per Class
65024	AHA HEART SAVER PEDIATRIC 3 HO	3	Hours	2	Years	AHA	9	\$ 40.68	Per Person

\*CPR/First Aid uses the Heartsaver First Aid with CPR & AED student manuals but teach only the First Aid and CPR sections of the course.

\*\*Course hours are based on adult only courses and will be longer if pediatric training is done.

\*\*\*Open Enrollment classes are based on local schedules and availability.

\*\*\*\*Additional charges apply for remote class locations and classes outside of normal business hours.

ONLINE CPR, FIRST AID & AED TRAINING

650311	HEARTSAVER FIRST AID, CPR & AED ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	2 1/2	Hours	2	Years	AHA	1	\$ 39.66	Per Person
650143	HEARTSAVER FIRST AID, CPR & AED SKILLS CHECK (CAN DO UP TO 2 PEOPLE AT A TIME)	45	Minutes	2	Years	AHA	1	\$ 41.70	Per Person
650301	HEARTSAVER FIRST AID ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	2	Hours	2	Years	AHA	1	\$ 27.46	Per Person
650142	HEARTSAVER FIRST AID SKILLS CHECK (CAN DO UP TO 2 PEOPLE AT A TIME)	30	Minutes	2	Years	AHA	1	\$ 35.60	Per Person
650321	HEARTSAVER CPR & AED ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	1 1/2	Hours	2	Years	AHA	1	\$ 22.97	Per Person
650141	HEARTSAVER CPR SKILLS CHECK	20	Minutes	2	Years	AHA	1	\$ 35.60	Per Person

CLASSROOM SAFETY TRAINING

65205	CONFINED SPACE CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65206	FALL PROTECTION CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65207	AERIAL LIFT SAFETY CLASS	2	Hours	0	None	CLMI	10	\$ 401.72	Per Class
65208	FORKLIFT CERTIFICATION CLASS	4	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65209	FORKLIFT CERTIFICATION (PER PERSON)	4	Hours	1	Years	CLMI	MIN 5	\$ 76.28	Per Person
652091	FORKLIFT SKILLS TEST (PER PERSON)	20	Minutes	3	Years	CLMI	MIN 5	\$ 35.60	Per Person
65211	CRANE SAFETY CLASS	2	Hours	0	None	CLMI	10	\$ 503.42	Per Class
652111	CRANE SAFETY TESTING	15	Minutes	0	None	CLMI	10	\$ 25.43	Per Person
65212	SAFETY COMMITTEE CLASS	2	Hours	1	Years	CINTS	15	\$ 401.72	Per Class
65214	BACK SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65216	ERGONOMICS CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65218	EMERGENCY PREPAREDNESS CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65220	EYE PROTECTION CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65221	SLIPS TRIPS & FALLS CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65222	FIRE SAFETY CLASS	2	Hours	1	Years	CINTS	25	\$ 401.72	Per Class
65226	HAZARD COMMUNICATION CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65230	HEARING SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65231	HEAT INJURY PREVENTION CLASS	1	Hour	1	Years	CLMI	25	\$ 401.72	Per Class
65232	HOUSEKEEPING CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65234	LOCKOUT TAGOUT CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65236	MACHINE GUARDING CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65240	PPE CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65252	RESPIRATORY SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65254	SAFETY PROGRAM MGMT CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65260	GENERAL SAFETY TOPICS CLASS	2	Hours	1	Years	CINTS	0	\$ 355.95	Per Class
65290	WRITTEN COMPLIANCE PROGRAM	4	Hours	1	Years	CINTS	0	\$ 401.72	Per Class
65400	OSHA 10 HOUR GENERAL INDUSTRY	2	Days	3	Years	OSHA	0	\$ 300.02	Per Person
65402	OSHA 30 HOUR GENERAL INDUSTRY	4	Days	3	Years	OSHA	0	\$ 788.18	Per Person
65404	OSHA 10 HOUR CONSTRUCTION CLAS	2	Days	3	Years	OSHA	0	\$ 300.02	Per Person
65406	OSHA 30 HOUR CONSTRUCTION CLAS	4	Days	3	Years	OSHA	0	\$ 788.18	Per Person



65500	RESPIRATOR FIT TESTING	20	Minutes	1	Years	CINTS	0	\$ 35.60	Per Person
65501	RESPIRATORY SAFETY CLASS WITH FIT TEST	4	Hours	1	Years	CINTS	12	\$ 483.08	Per Class
65502	SAFETY AUDIT	2	Hours	1	Years	CINTS	0	\$ 401.72	Per Class
65503	EMERGENCY RESPONSE TRAINING CL	4	Hours	1	Years	CINTS	0	\$ 401.72	Per Class
65504	WRITTEN SAFETY & HEALTH PROGRAM	1	Days	1	Years	CINTS	1	\$ 401.72	Per Person
65905	CLASS CANCELLATION FEE	0	None	0	None	CINTS		\$ -	
65906	INSTRUCTOR TRAVEL FEE	0	None	0	None	CINTS		\$ 50.85	Per Class
65908	AFTER HOURS FEE	0	None	0	None	CINTS		\$ 101.70	Per Class



# FACILITIES SOLUTIONS AGREEMENT

Location No. 065

Contract No. 5955

Customer No. multiple

Main Corporate Code → **New CC 13218**

Date 3/28/2019

Customer/Participating Agency City of Fayetteville

Phone 479-575-8220

Address 113 W Mountain

City Fayetteville

State AR

Zip 72701

## UNIFORM PRODUCT RENTAL PRICING:

Item #	Description	Unit Price
	see attached for item listing	

- This agreement is effective as of this date from 4/1/2019 to 4/1/2024 with a minimum term of 36 months. The length of this rental agreement will commence with the actual uniform rental, not affiliated with the start date of the Master Agreement. Any negotiations of price, terms or discounts must be approved by Prince William County Public Schools for the Master Agreement. Any such changes shall take effect on the anniversary date of the master agreement. All requests for price changes must be justified and based upon verifiable criteria which may include the Bureau of Labor Statistics Consumer Price Index (CPI-U).

- Name Emblem \$1.50 ea • Company Emblem \$2.50 ea
- Customer Emblem \$NA ea • Embroidery \$NA ea
- COD Terms \$NA per week charge for prior service (if Amount Due is Carried to Following Week)
- Automatic Lost Replacement Charge: Item 2160 % of Inventory 3 \$0.65 Ea.
- Automatic Lost Replacement Charge: Item NA % of Inventory NA \$NA Ea.
- Minimum Charge \$35.00 per delivery.
- Make-Up charge \$1.50 per garment.
- Non-Standard/Special Cut Garment (i.e., non-standard, non-stocked unusually small or large sizes, unusually short or long sleeve or length, etc.) premium \$0.15 per garment.
- Seasonal Sleeve Change \$NA per garment.
- Under no circumstances will the Company accept textiles bearing free liquid. Shop towels may not be used to clean up oil or solvent spills.
- Artwork Charge for Logo Mat \$NA

- Size Change: Customer agrees to have employees measured by a Cintas representative using garment "size samples". A charge of \$5.00 per garment will be assessed for employee's size changed within 4 weeks of installation.

Other \_\_\_\_\_

## FACILITY SERVICES PRODUCTS PRICING:

Bundle*	Item #	Description	Rental Freq.	Inventory	Unit Price
		see attached for item listing			

\*Indicated bundled items/services

- ☐ Initial and check box if Unilease. All Garments will be cleaned by customer  
Date \_\_\_\_\_
- ☐ Initial and check box if receiving Linen Service. Company will take periodic physical inventories of items in possession or under control customer.  
Date \_\_\_\_\_
- ☐ Initial and check box if receiving direct embroidery. If service is discontinued for any employee or Customer deletes any of the garments direct embroidery for any reason, or terminates this agreement for any reason or fails to renew this agreement, Customer will purchase all direct embroidered garments at the time they are removed from service at the then current replacement values.  
Date \_\_\_\_\_

Cintas Loc. No. 065

CUSTOMER:  
Please Sign Name \_\_\_\_\_

By: Anthony Handridge

Please Print Name Lionel Jordan

Title: Security Manager

Please Print Title Mayor

Accepted-GM: 7/9/18

Email Mayor@Fayetteville-ar.gov

Omnia Partners Public Sector Participating Public Agencies Terms

1. Participating Public Agencies: Supplier agrees to extend the same terms, covenants agreed to under the Master Agreement with Lead Public Agency Prince William County Public Schools to other government agencies ("Participating Public Agencies") that, in their discretion, desire to access the Master Agreement in accordance with all terms and conditions contained herein or attached hereto. Each participating Public Agency will be exclusively responsible and deal directly with Supplier on matters relating to length of agreement, ordering, delivery, inspection, acceptance, invoicing, and payment for products and services in accordance with the terms and conditions of the Master Agreement. Any disputes between a Participating Public Agency and Supplier will be resolved directly between them in accordance with and governed by the laws of the State in which the Participating Public Agency exists.
2. Master Agreement available at <https://www.omniapartners.com/publicsector>

Supplier General Service Terms Section

3. **Prices** Customer agrees to rent from Company, and Company agrees to provide to Customer, the Merchandise, inventory and services described on Exhibit A, "Merchandise & Pricing" at the prices set forth in Exhibit A. There will be a minimum charge of thirty-five dollars (\$35.00) per week for each Customer location required to purchase its rental services from Company as set forth in this Agreement.
4. **Buyback of Non-Standard Garments** Customer has ordered from Company a garment rental service requiring embroidered garments that may not be standard to Company's normal rental product line. Those non-standard products will be designated as such under Garment Description in Exhibit C. In the event Customer deletes a non-standard product, alters the design of the non-standard product, fails to renew the Agreement, or terminates the Agreement for any reason other than documented quality of service reasons which are not cured, Customer agrees to buy back all remaining non-standard products allocated to Customer that the Company has in service and out of service at the then current Loss/Damage Replacement Values.
5. **Service Guarantee:** Company guarantees to deliver the highest quality textile rental service at all times. Any complaints about the quality of the service which have not been resolved in the normal course of business must be sent by registered letter to Company's General Manager. If Company then fails to resolve any material complaint in a reasonable period of time, Customer may terminate this agreement provided all rental items are paid for at the then current replacement values or returned to Company in good and usable condition.
6. **Garments' Lack of Flame Retardant or Acid Resistant Features** Unless specified otherwise in writing by the Company, the garments supplied under this Agreement are not flame retardant or acid resistant and contain no special flame retardant or acid resistant features. They are not designed for use in areas of flammability risk or where contact with hazardous materials is possible. Flame resistant and acid resistant garments are available from Company upon request. Customer warrants that none of the employees for whom garments are supplied pursuant to this Agreement require flame retardant or acid resistant clothing.
7. **Logo Mats** In the event that Customer decides to delete any mat bearing the Customer's logo (Logo Mat) from the rental program, changes the design of the Logo Mats, terminates this agreement for any reason or fails to renew this Agreement, the Customer will purchase at the time of deletion, design change or termination, all remaining Logo mats that the Company has in service and out of service held in inventory at the then current Loss/Damage Replacement Value.
8. **Adding Employees** Additional employees and Merchandise may be added to this Agreement at any time upon written or oral request by the Customer to the Company. Any such additional employees or Merchandise shall automatically become a part of and subject to the terms of this Agreement. If such employees are employed at a Customer location that is then participating under this Agreement, the Customer shall pay Company the one-time preparation fee indicated on Exhibit A. Customer shall not pay Company any one-time preparation fee for garments for employees included in the initial installation of a Customer location. There will be a one-time charge for name and/or company emblems when employees are added to the program in garments requiring emblems.
9. **Emblem Guarantee** Customer has requested that Company supply emblems designed exclusively for Customer featuring Customer's logo or other specific identification (hereinafter "Customer Emblems"). Company will maintain a sufficient quantity of Customer Emblems in inventory to provide for Customer's needs and maintain a low cost per emblem through quantity purchases.
10. In the event Customer decides to discontinue the use of Customer Emblems, changes the design of the Customer Emblems, terminates this Agreement for any reason or fails to renew this Agreement, the Customer will purchase at the time of deletion, design change, termination or expiration, all remaining Customer Emblems that the Company allocated to Customer at the price indicated on Exhibit A of this Agreement. In no event shall the number of Customer Emblems allocated to Customer exceed the greater of (a) twelve (12) months' volume for each unique Customer Emblem or (b) a quantity agreed to by Company and Customer and noted on Exhibit A.
11. **Terminating Employees** Subject to the provisions of this Agreement, the weekly rental charge attributable to any individual leaving the employ of the Customer, or on a temporary leave of absence of three (3) weeks or more, shall be terminated upon oral or written notice by the Customer to the Company but only after all garments issued to that individual, or value of same at the then current Loss/Damage Replacement Values, are returned to Company.
12. **Replacement** In the event any Merchandise is lost, stolen or is not returned to Company, or is destroyed or damaged by fire, welding damage, acid, paint, ink, chemicals, neglect or otherwise, the Customer agrees to pay for said Merchandise at the then current Loss/Damage Replacement Values.
13. **Indemnification** To the fullest extent permitted by law, Company agrees to defend, indemnify, pay on behalf of and save harmless the Participating Public Agency, its elected and appointed officials, agents, employees and authorized volunteers against any and all claims, liability, demands, suits or loss, including reasonable attorneys' fees and all other costs connected therewith, arising out of or connected to the services provided by Company under this Contract, but only to the extent of Company's negligence.
14. **Additional Items:** Additional customer employees, products and services may be added to this agreement and shall automatically become a part of and subject to the terms hereof and all of its provisions. If this agreement is terminated early for convenience, the parties agree that the damages sustained by Company will be substantial and difficult to ascertain. Therefore, if this agreement is terminated by Customer prior to the applicable expiration date for any reason other than documented quality of service reasons which are not cured, or

terminated by Company for non-payment by Customer at any time Customer will pay to Company, as termination charges and not as a penalty based upon the following schedule:

If this agreement is cancelled for convenience in the first twelve months of the term, Customer shall pay as termination charges equal to 50 weeks of rental service.

If this agreement is cancelled for convenience in months thirteen (13) through eighteen (18) of the term, Customer shall pay as termination charges equal to 36 weeks of rental service.

If this agreement is cancelled for convenience in months nineteen (19) through twenty-four (24) of the term, Customer shall pay as termination charges equal to 23 weeks of rental service.

If this agreement is cancelled for convenience after 24 months of service, Customer shall pay as termination charges of 10 weeks of rental service.

Customer shall also be responsible to return all of the Merchandise allocated to such Customer locations terminating this Agreement at the then current Loss/Damage Replacement Values and for any unpaid charges on Customer's account prior to termination.





Item #	Item Description	NEW PRICE	
106	service charge	\$0.000	
6270	soiled garment bin	\$0.000	
8010	hanger rack	\$0.000	
935	comfort work shirt	\$0.194	
894	dickie jean	\$0.306	
970	cintas jacket	\$0.438	
382	Carhartt jeans	\$0.529	
677	cintas jacket	\$0.443	
270	cargo pant	\$0.332	
370	cargo short	\$0.337	
10184	3x5 active mat	\$4.080	
10196	3x5 traffic mat	\$4.202	
84230	3x4 gray mat	\$3.111	
84430	4x6 gray mat	\$2.611	
2	uniform advantage	\$0.040	
8019	locker	\$5.190	
2477	scraper mat	\$2.220	
9440	all purpose wiper	\$7.000	
10184	3x5 active mat	\$4.080	
10196	3x5 traffic mat	\$4.202	
10197	4x6 traffic mat	\$5.365	
84435	4x6 black mat	\$2.610	
84435	4x6 black mat	\$2.610	
84435	4x6 black mat	\$2.610	
84901	8x10 logo mat	\$15.565	
84901	8x10 logo mat	\$15.565	
14	emblem adv	\$0.040	
7074	prep adv	\$0.030	

Each department can determine which programs/items they want to participate with. \*\*

### ADDENDUM B - DIRECT PURCHASE ITEMS

**Ceiling Price for all items not listed, per contract, is 10% off Catalog or Outside Vender price.  
No approval needed.**

ITEM #	Description	Ceiling Price
205	Womens Comfort Work Shirt W/Pocket 65/35/ Poly Cotton	\$21.59
259	Pro-Knit Polo Shirts Moisture Wicking 100% Poly	\$19.99
268	Pro-Knit Polo Shirts 100% Poly	\$16.19
270	Comfort WorkCargo Pant 65/35 Poly/Cotton	\$24.99
273	High Image Work Shirt 65/35 Poly/Cotton	\$26.99
275	High Image Performance Polo Shirt 100% Microfiber Poly	\$29.69
330	Cotton Work Shirt 100% Cotton	\$19.99
332	Cintas Woven Chambray	\$27.89
340	Cotton Work Pant 100% Cotton	\$21.99
366	High Image Jacket 65/35 Poly/Cotton	\$59.99
370	Comfort WorkCargo Short 65/35 Poly/Cotton	\$19.99
374	Executive Dress Shirt 57/43 Poly/Cotton	\$17.99
390	Womens Fit Comfort Work pant 65/35 Poly/Cotton (Slim Fit)	\$17.99
394	Jean Pant 100% Cotton	\$25.19
395	Womens Fit Comfort Work pant 65/35 Poly/Cotton	\$17.99
833	Food Processing Shirt White/Blue (no pockets, grippers) 65/35 Poly/Cotton	\$20.69
865	Pleated Comfort Work Pant 65/35 Poly/Cotton	\$17.99
912	Coverall 7.5 oz 65/35 Poly/Cotton	\$25.99
935	Comfort Work Shirt 65/35 Poly/Cotton	\$15.99
945	Comfort Work Pant 65/35 Poly/Cotton	\$17.99
970	Lined Service Jacket 65/35 Poly/Cotton	\$27.99
8723	Tecasafe Plus FR Coverall	\$110.69
36550	Baggy Chef Pant 65/35 Poly/Cotton	\$17.99
48480	Happy Chef Food Service, Chef Hat, Student (Beret)	\$4.99
59925	White Lab Coat 80/20 Poly/Cotton LS	\$14.99
60087	Carhartt FR Work Shirt	\$65.69
63869	Carhartt Canvas Jean	\$74.69
65375	ChefWorks Cool Vent Chef Coat 65/35 Poly Cotton LS	\$29.69
65493	Cintas Gripper Snap Polo	\$20.69
66273	High Image Womens Work Shirt 65/35 Poly/Cotton	\$26.99
66275	Womens High Image Performance Polo Shirt 100% Microfiber Poly	\$29.69
70610	Carhartt FR Carpenter Jean	\$70.19
70644	UltraSoft FR Pant	\$47.69
74307	Carhartt Pocket Jeans 100% Cotton	\$38.69
74308	Carhartt Carpenter Jeans 100% Cotton	\$43.19
74309	Carhartt Work Pants 100% Cotton	\$47.69
82497	White Polyester Butcher Coat 100% Poly	\$25.19
82976	Cintas Bib Apron	\$4.99
100446	Happy Chef Food Service, Skull Cap, Flat Top-Chicago	\$6.99
106452	Cintas Classic Chef Coat	\$35.99
106943	Cintas Classic Che Coat Womens	\$35.99