

City of Fayetteville Staff Review Form

2019-0587

Legistar File ID

10/1/2019

City Council Meeting Date - Agenda Item Only
N/A for Non-Agenda Item

Sara Glenn

9/11/2019

Fleet Operations (770)

Submitted By

Submitted Date

Division / Department

Action Recommendation:

A resolution to authorize the purchase and installation of a Flush Mount Parallelogram with its accompanying lighting system for the Fleet Shop for the Sourcewell contract price of \$124,831.23, plus a 10% contingency, through Mohawk Resources LTD of Amsterdam, NY.

Budget Impact:

9700.770.1910-5801.00	Shop
Account Number	Fund
-	-
Project Number	Project Title
Budgeted Item? <u>Yes</u>	Current Budget \$ 150,000.00
	Funds Obligated
	Current Balance \$ 150,000.00
Does item have a cost? <u>Yes</u>	Item Cost \$ 137,314.35
Budget Adjustment Attached? <u>No</u>	Budget Adjustment
	Remaining Budget \$ 12,685.65

V20180321

Purchase Order Number: _____

Previous Ordinance or Resolution # _____

Change Order Number: _____

Approval Date: _____

Original Contract Number: _____

Comments:



MEETING OF OCTOBER 1, 2019

TO: Mayor and City Council
THRU: Terry Gulley, Director of Transportation
FROM: Sara Glenn, Fleet Operations Superintendent
DATE: September 11, 2019
SUBJECT: Shop Parallelogram

RECOMMENDATION:

A resolution to authorize the purchase and installation of a Flush Mount Parallelogram with its accompanying lighting system for the Fleet Shop for the Sourcewell contract price of \$124,831.23, plus a 10% contingency, through Mohawk Resources LTD of Amsterdam, NY.

BACKGROUND:

Fleet's currently parallelogram is 20+ years of age, antiquated, excessively large, and lacks the ability to safely lift all City units properly. In addition, current parallelogram is not flush floor mounted, causing tripping hazards, and limits the use of one of the shop bays.

DISCUSSION:

The selection of a Parallelogram from Mohawk Resources, LTD was chosen based on:

1. The best suited equipment for the overall fleet needs; providing a safer work environment for all who enter the shop.
 - a. Wider lift runs to safely fully support any sized tires used by the City's units.
 - b. Allowing the bay containing the lift to be operational even when the lift is not required, this will increase productivity.
 - c. Floor flush walk way, eliminating tripping hazards.

This replacement would improve the shops functionality, productivity, and ensure a safer work environment.

This item was approved by the Equipment Committee September 10, 2019.

BUDGET/STAFF IMPACT:

Sufficient funds have been budgeted for this replacement and installation.

Attachments:

Mohawk Resources, LTD Quote



Vendor: **MOHAWK RESOURCES LTD**
 65 Vrooman Ave, PO Box 110
 Amsterdam, NY 12010
 Phone: 800-833-2006
 Fax: 518-842-1289
 Contact: 518-275-9254
 Email: rpedrick@mohawklifts.com



QUOTATION
 Quote No: RP19-1COAe
 Quote Date: 8/27/2019
 Good Through: 9/26/2019

Sourcewell (NJPA)
 061015-MRI
 07/21/2015-07/21/2020
 Sourcewell Member #34143

BILL TO
Winston McGowan City of Fayetteville Fleet Operations 113 West Mountain Rd. Fayetteville, AR 72701 (479) 444-3496

SHIP TO
Winston McGowan City of Fayetteville Fleet Operations 113 West Mountain Rd. Fayetteville, AR 72701 (479) 444-3496

Shipping Method	Shipping Terms	Lead Time	Payment Terms
Best Way	FOB Destination, Freight Prepaid	12-14 Weeks ACRO*	Net 30

Part Number	Description	Qty	List Price	Purchase Price	Total
P-000-A-019	Parallelogram 75,000lb x 35' - Flush Mount **ALI CERTIFIED**	1	\$ 129,150.00	\$ 108,904.76	\$ 108,904.76
P-800-A-036	Track Lighting 35' (Class I, Div II) **ALI CERTIFIED**	1	\$ 9,400.00	\$ 7,926.48	\$ 7,926.48

*After Receipt of Completed Order - When applicable, includes signed quote, data sheets, and receipt of required payment

NOTES:

Subtotal	\$ 116,831.23
Sales Tax (if applicable)	\$ -
Freight	Included
Installation (optional)	\$ 8,000.00
Credit Card Fee *	N/A
TOTAL	\$ 124,831.23

This quotation is subject to the terms and conditions noted on the following page.

BUY ONCE. BUY RIGHT. BUY A MOHAWK!

FINANCING OPTIONS

FINANCE TO OWN - \$1 BUYOUT			
24 mo	36 mo	48 mo	60 mo
\$52,959.60	\$3,625.27	\$2,810.96	\$2,323.77
FIRST YEAR SECTION 179 TAX DEDUCTION**			(\$40,890.93)
COST AFTER SECTION 179 TAX SAVINGS			\$ 75,940.30

**Assumes 35% Tax Rate

This example was provided to Mohawk Lifts by GreatAmerica Financial Services ("GreatAmerica"), to whom we regularly refer certain customers interested in financing purchases from us. Actual financing terms and arrangements are proposed by GreatAmerica at the time of credit application. Mohawk does not participate in the credit application or credit decision process, which is solely between our customer and GreatAmerica. Mohawk does not have any ownership interest in Great America and Mohawk does not receive any referral fees or other compensation from GreatAmerica. Our referral to GreatAmerica is solely as a convenience to our customers interested in financing purchases from Mohawk. It is not a condition of this transaction that the customer finance its purchase or finance with GreatAmerica.

TERMS AND CONDITIONS

This order is subject to the General Terms and Conditions of Sale and Warranties found at www.mohawklifts.com/terms and www.mohawklifts.com/warranty

Delivery and Installation

- > A fork truck must be supplied at the offload site to unload the equipment from the freight carriers' trailer and if applicable for the installation.
- > The Customer is responsible for inspecting all Products at the time of delivery and before signing the delivery receipt, freight bill, or bill of lading. Should the customer determine at the time of delivery that any items are damaged or missing the Customer must note the item, discrepancy, or condition on the delivery receipt, freight bill, or bill of lading. Mohawk is not responsible for missing or damaged products when the Customer has signed the delivery receipt, freight bill, or bill of lading in good condition.
- > Quoted installation does not include electrical hook-up or any concrete work which may be required. Electrical and any concrete work that may be required must be preformed prior to installer's appointment date.
- > Quoted Installation does not include any unforeseen circumstances such as plumbing, electrical, in floor heat, rebar, steel structures, drain, or drain slopes in the existing floor. Installation price is subject to change if the lift is unable to be installed at the time of scheduled appointment, if the shop condition is not ready for installation (lack of adequate concrete, no electrical service, etc), or any other condition which would require additional return trips by the installer.
- > Price does not include Sales tax (unless applicable), duties, brokerage, or any other fees.
- > Any and all permits, licenses, fees, etc. are the Customers' responsibility

PAYMENT

Payment for your equipment, including installation, is due with order or prior to shipping.

Payment can be made by certified check or wire transfer.

*VISA or MasterCard accepted for orders less than \$18,000.00. A 3.25% processing fee will apply.

Acknowledged and Accepted by:

will accept PO in place of signature

Signature: _____
 Name (printed): _____
 Phone: _____

Date: _____
 Title: _____
 Email: _____

To place your order, please return a signed copy of the quote to:

MOHAWK RESOURCES LTD.
 PO Box 110, Amsterdam, NY 12010
 Email orders@mohawklifts.com or Fax 518-842-1289

THANK YOU FOR YOUR BUSINESS!