

**City of Fayetteville Staff Review Form**

**2019-0901**

\_\_\_\_\_  
Legistar File ID

**1/7/2020**

\_\_\_\_\_  
City Council Meeting Date - Agenda Item Only

N/A for Non-Agenda Item

Brad Hardin

12/11/2019

FIRE (300)

\_\_\_\_\_  
Submitted By

\_\_\_\_\_  
Submitted Date

\_\_\_\_\_  
Division / Department

**Action Recommendation:**

Approval of a resolution to purchase a new ladder fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-19 Member #14-3975. The purchase amount will be \$1,416,570.00 plus the performance and payment bond cost of \$4,230.00 for a total of \$1,420,800.00 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$75,000.00.

**Budget Impact:**

4470.300.8300-5802.00	Sales Tax Capital
Account Number	Fund
03019.1	Fire Apparatus Purchases
Project Number	Project Title
Budgeted Item? <u>Yes</u>	Current Budget \$ 1,500,000.00
	Funds Obligated \$ -
	Current Balance \$ 1,500,000.00
Does item have a cost? <u>Yes</u>	Item Cost \$ 1,495,800.00
Budget Adjustment Attached? <u>NA</u>	Budget Adjustment
	Remaining Budget \$ 4,200.00

V20180321

Purchase Order Number: \_\_\_\_\_

Previous Ordinance or Resolution # \_\_\_\_\_

Change Order Number: \_\_\_\_\_

Approval Date: \_\_\_\_\_

Original Contract Number: \_\_\_\_\_

**Comments:** With approval of contingency funds of \$75,000, the total funds needed will be \$1,495,800.00. C.I.P. Funds will be utilized for the purchase. The funding already exists in the C.I.P. Fire Apparatus Replacements C.I.P. Account for 2020.



**MEETING OF JANUARY 7, 2020**

**TO:** Mayor and City Council

**FROM:** Brad Hardin, Fire Chief

**DATE:** December 11, 2019

**SUBJECT: Approval of a resolution to purchase a new ladder fire apparatus for use by the Fayetteville Fire Department; Approval of a Contingency in the amount of \$75,000.**

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**RECOMMENDATION:**

Approval of a resolution to purchase a new ladder fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-19 Member #14-3975. The purchase amount will be \$1,416,570.00 plus the performance and payment bond cost of \$4,230.00 for a total of \$1,420,800.00 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$75,000.00.

**BACKGROUND:**

We will be replacing (fleet recommendation) Unit #39, a 2005 E-One Bronto Ladder Apparatus. The replacement will be a 2020 Pierce Aerial Tiller Drawn Apparatus. The Fire Department's internal equipment committee has spent almost a year in developing specifications to customize fire trucks for Fayetteville's unique features such as narrow streets and mountainous terrain. This makes it the best buy for the City. They have chosen this unit from Pierce Manufacturing through G&W Diesel/EVS.

**DISCUSSION:**

The unit proposed for purchase is a 2020 Pierce Aerial Tiller Drawn Apparatus. The truck is designed and built to National Fire Protection Association (NFPA) 1901, Standard for Fire Apparatus. By adhering to these standards, the Fire Department is assured of getting the necessary required equipment.

**BUDGET/STAFF IMPACT:**

The quote from G&W Diesel/EVS through the HGAC Contract # FS12-19 is for one Pierce Aerial Tiller Drawn Apparatus for \$1,470,354.00 with pre-payment discount of \$53,784 minus the cost of \$4,230 for the Performance and Payment Bond. This makes the amount \$1,420,800.00. With approval of contingency funds of \$75,000, the total funds needed will be \$1,495,800.00. The funds are budgeted and available for this apparatus purchase from the Capital Improvements Program (C.I.P.) Fire Apparatus Purchases line item. The purchase of the new fire apparatus in January allows the department to receive the discount price before the February apparatus price increase.

**ATTACHMENTS:**

Purchasing Documentation

<b>HGACBuy</b>	<b>CONTRACT PRICING WORKSHEET</b>	<b>Contract No.:</b>	<b>FS12-19</b>	<b>Date Prepared:</b>	<b>11/20/19</b>
	<b>For MOTOR VEHICLES Only</b>				

***This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.***

<b>Buying Agency:</b>	City of Fayetteville, Fire Dept	<b>Contractor:</b>	Emergency Vehicle Specialists
<b>Contact Person:</b>	Willie Watts	<b>Prepared By:</b>	Scott Jones
<b>Phone:</b>	479-575-8365	<b>Phone:</b>	479-422-6800
<b>Fax:</b>		<b>Fax:</b>	
<b>Email:</b>	wwatts@fayetteville-ar.gov	<b>Email:</b>	sjones@gwevs.com

<b>Product Code:</b>	<b>FS19VA11</b>	<b>Description:</b>	<b>Pierce Arrow Chassis, 4 Door Full Tilt Alum Cab, Single Axle, 107' Tractor Drawn, Mid Mount</b>
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$1,266,367.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
 (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
103 Aerial Frame Liner	\$4,616.00	166 Linex Bumper Coating	\$417.00
105 Upgrade to 22,800# Front Axle	\$2,175.00	165 Bumper Warning Lights Recess	\$913.00
106 Upgrade to 27,000# Rear Axle	\$2,189.00	174 Mounting Plate on Engine Tunnel	\$505.00
109 Tak 4 Suspension	\$16,965.00	175 Electric Windows	\$2,093.00
127 Mud Flaps	\$606.00	188 Upgrade SCBA Bracket to Hands Free x 4	\$3,152.00
128 Wheel Chocks and Mounts	\$966.00	192 Cab Windows Factory Tint	\$504.00
129 Disc Brakes Front	\$1,247.00	202 Upgrade Arrow to Velocity	\$13,056.00
144 Cummins X12 to X15	\$21,236.00	208 12 Volt Power x 8	\$952.00
150 EVS 4000 to 4500 PR	\$11,295.00	209 Radio Weatherband	\$1,070.00
151 Aggressive Down Shift	\$143.00	212 Install Customer MDT	\$1,041.00
159 Extended Bumper	\$2,335.00	<b>Subtotal From Additional Sheet(s):</b>	<b>\$57,831.00</b>
163 Compartment For Winch	\$1,733.00	<b>Subtotal B:</b>	<b>\$147,040.00</b>

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**

Description	Cost	Description	Cost
Loose Equipment	\$60,000.00		
		<b>Subtotal From Additional Sheet(s):</b>	<b>\$0.00</b>
		<b>Subtotal C:</b>	<b>\$60,000.00</b>

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is: 4%**

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

<b>Quantity Ordered:</b>	<b>1</b>	<b>X Subtotal of A + B + C:</b>	<b>1473407</b>	<b>=</b>	<b>Subtotal D:</b>	<b>\$1,473,407.00</b>
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**E. H-GAC Order Processing Charge (Amount Per Current Policy) .014778325** **Subtotal E:** \$2,000.00

**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

Description	Cost	Description	Cost
<b>Chassis Pre-Payment Discount</b>		<b>Aerial Pre-Payment Discount</b>	
<b>100% Pre-Payment Discount</b>	<b>-\$53,784.00</b>	<b>Good Customer Discount</b>	<b>-\$5,053.00</b>
<b>Performance Bond</b>	<b>\$4,230.00</b>	<b>Subtotal F:</b>	<b>-\$54,607.00</b>

**Delivery Date:** **G. Total Purchase Price (D+E+F):** \$1,420,800.00

# PROPOSAL FOR FURNISHING FIRE APPARATUS

November 14, 2019

City of Fayetteville, AR Fire Department

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Emergency Vehicle Specialists, at its home office in Memphis, Tennessee, the apparatus and equipment herein named and for the following prices:

<u>One (1) Pierce 107' Aerial Tiller Drawn Apparatus with a Velocity Tractor Chassis</u>	\$ 1,470,354.00
<u>Per Our Proposal</u>	
<u>Prepay Discount</u>	(53,784.00)
<u>Add Performance Bond</u>	4,230.00
<u>This price includes \$60,000.00 In Loose Equipment or Truck Changes</u>	
<u> </u>	
<u> </u>	
<u> </u>	
<u>Total Due With Check By 1-27-2020</u>	<u>Total \$ 1,420,800.00</u>

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 12 months after receipt of this order and the acceptance thereof at our office at Memphis, Tennessee, and to be delivered to you at 303 W Center St, Fayetteville, AR.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 60 days from date, the right is reserved to withdraw this proposition.

Emergency Vehicle Specialists, Inc.

By: \_\_\_\_\_  
AUTHORIZED SALES REPRESENTATIVE  
Scott Jones

