

**City of Fayetteville Staff Review Form**

**2019-0902**

\_\_\_\_\_  
Legistar File ID

**1/7/2020**

\_\_\_\_\_  
City Council Meeting Date - Agenda Item Only

N/A for Non-Agenda Item

Brad Hardin

12/11/2019

FIRE (300)

\_\_\_\_\_  
Submitted By

\_\_\_\_\_  
Submitted Date

\_\_\_\_\_  
Division / Department

**Action Recommendation:**

Approval of a resolution to purchase a new engine fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-19 Member #14-3975. The purchase amount will be \$629,244.00 plus the performance and payment bond cost of \$1,790.00 for a total of \$631,034.00 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$65,000; And Approval of a Budget Adjustment.

**Budget Impact:**

4610.860.7150-5802.00	Fire Project 2019 Bond
Account Number	Fund
46100.7150.6200	Fire Project 2019 Bonds - Fire Apparatus, Engine 6
Project Number	Project Title
Budgeted Item? <u>Yes</u>	Current Budget      \$      10,588,135.00
	Funds Obligated      \$      612,203.18
	Current Balance <span style="border: 1px solid black; padding: 2px;">\$      9,975,931.82</span>
Does item have a cost? <u>Yes</u>	Item Cost      \$      696,034.00
Budget Adjustment Attached? <u>Yes</u>	Budget Adjustment      \$      -
	Remaining Budget <span style="border: 1px solid black; padding: 2px;">\$      9,279,897.82</span>

Purchase Order Number: \_\_\_\_\_

Previous Ordinance or Resolution # V20180321  
\_\_\_\_\_

Change Order Number: \_\_\_\_\_

Approval Date: \_\_\_\_\_

Original Contract Number: \_\_\_\_\_

**Comments:** With approval of contingency funds of \$65,000, the total funds needed will be \$696,034. Bond Funds will be utilized for the purchase. The Budget Adjustment will allocate the funds within the Fund of \$696,034.



**MEETING OF JANUARY 7, 2020**

**TO:** Mayor and City Council

**FROM:** Brad Hardin, Fire Chief

**DATE:** December 11, 2019

**SUBJECT: Approval of a resolution to purchase a new engine fire apparatus for use by the Fayetteville Fire Department; Approval of a Contingency in the amount of \$65,000; And Approval of a Budget Adjustment**

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**RECOMMENDATION:**

Approval of a resolution to purchase a new engine fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-19 Member #14-3975. The purchase amount will be \$629,244.00 plus the performance and payment bond cost of \$1,790.00 for a total of \$631,034.00 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$65,000; And Approval of a Budget Adjustment.

**BACKGROUND:**

We will be replacing (fleet recommendation) unit #33, a 2004 E-One Cyclone II Apparatus. The replacement will be a 2020 Pierce Impel Fire Engine Apparatus. The Fire Department's internal equipment committee has spent almost a year in developing specifications to customize fire trucks for Fayetteville's unique features such as narrow streets and mountainous terrain. This makes it the best buy for the City. They have chosen this unit from Pierce Manufacturing through G&W Diesel/EVS.

**DISCUSSION:**

The unit proposed for purchase is a 2020 Pierce Engine Apparatus. The truck is designed and built to National Fire Protection Association (NFPA) 1901, Standard for Fire Apparatus. By adhering to these standards, the Fire Department is assured of getting the necessary required equipment.

**BUDGET/STAFF IMPACT:**

The quote from G&W Diesel/EVS through the HGAC Contract # FS12-19 is for one Pierce Impel Fire Engine Apparatus for \$650,015.00 with pre-payment discount of \$20,771.00 minus the cost of \$1,790.00 for the Performance and Payment Bond. This makes the amount \$631,034.00. With approval of contingency funds of \$65,000, the total funds needed will be \$696,034.00. The Budget Adjustment will allow for funds in Fire Project 2019 Bonds—Fire Apparatus, Engine 6 46100.7150.6200. The approval of the Budget Adjustment will utilize Bond proceeds funding and allow for the purchase of the new fire apparatus in January to receive the discount price before the February apparatus price increase. This will enable the discounted purchase to occur.

**ATTACHMENTS:**

Purchasing Documentation; Budget Adjustment


**CONTRACT PRICING WORKSHEET**  
 For MOTOR VEHICLES Only

 Contract  
 No.:

FS12-19

 Date  
 Prepared:

11/20/19

***This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.***

Buying Agency:	City of Fayetteville, Fire Dept	Contractor:	Emergency Vehicle Specialists
Contact Person:	Willie Watts	Prepared By:	Scott Jones
Phone:	479-675-8365	Phone:	479-422-6800
Fax:		Fax:	
Email:	wwatts@fayetteville-ar.gov	Email:	sjones@gwevs.com

Product Code:	FS19VC07	Description:	Pierce Enforcer, 4 Door Full Tilt Alum Cab, Alum Body, Single Axle, 1250 GPM Pump
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$492,768.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
102 Add frame liner custom	\$1,814.00	167 mirrors change to bus style cab corner	\$3,125.00
105 upgrade to 22800# front axle	\$2,175.00	175 Electric windows	\$2,093.00
109 Tak 4 Suspension	\$16,965.00	188 upgrade SCBA bracket to hands free x	\$3,068.00
117 Tire Chains rear Axle	\$4,368.00	192 cab windows factory tint	\$504.00
128 Wheel chocks and mounts	\$966.00	199 Upgrade enforcer to impel	\$19,843.00
129 Disc brakes front	\$1,247.00	208 Spare 12 volt power x 8	\$952.00
140 Cummins L9 400hp to 450hp L9	\$2,103.00	209 Radio Weatherband	\$1,070.00
151 Aggressive Down Shift	\$143.00	212 Install customer MDT	\$1,041.00
159 Add Extended bumper	\$2,335.00	215 Install customer radio	\$947.00
164 Bumper equipment tray	\$2,135.00	222 camera system sides and rear	\$4,032.00
166 Linex bumper coating	\$417.00	<b>Subtotal From Additional Sheet(s):</b>	\$84,963.00
174 Mounting plate on engine tunnel	\$505.00	<b>Subtotal B:</b>	\$156,811.00

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**

Description	Cost	Description	Cost
		<b>Subtotal From Additional Sheet(s):</b>	\$0.00
		<b>Subtotal C:</b>	\$0.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	<b>For this transaction the percentage is:</b>	0%
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**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	649579	=	Subtotal D:	\$649,579.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) .014778325	Subtotal E:	\$9,599.69
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**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

Description	Cost	Description	Cost
Performance Bond	\$1,790.00	Aerial Pre-Payment Discount	
100% Pre-Payment Discount	-\$20,771.00	Good Customer Discount	-\$9,163.69
		<b>Subtotal F:</b>	-\$28,144.69

Delivery Date:

**G. Total Purchase Price (D+E+F):** \$631,034.00

# PROPOSAL FOR FURNISHING FIRE APPARATUS

November 14, 2019

City of Fayetteville, AR Fire Department

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Emergency Vehicle Specialists, at its home office in Memphis, Tennessee, the apparatus and equipment herein named and for the following prices:

One (1) Pierce Customer Pumper Impel Chassis Per Our Proposal	\$ 650,015.00
Prepay Discount	(20,771.00)
Performance Bond	1,790.00
This price includes \$60,000.00 In Loose Equipment or Truck Changes	
Total Due With Check By 1-27-2020	Total \$ 631,034.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 9 months after receipt of this order and the acceptance thereof at our office at Memphis, Tennessee, and to be delivered to you at 303 W Center St, Fayetteville, AR.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 60 days from date, the right is reserved to withdraw this proposition.

Emergency Vehicle Specialists, Inc.

By: \_\_\_\_\_  
AUTHORIZED SALES REPRESENTATIVE  
Scott Jones

