

**City of Fayetteville Staff Review Form**

**2020-0822**

**Legistar File ID**

**10/20/2020**

**City Council Meeting Date - Agenda Item Only  
N/A for Non-Agenda Item**

Terry Gulley

9/30/2020

Transportation Services /  
Transportation Services Department

**Submitted By**

**Submitted Date**

**Division / Department**

**Action Recommendation:**

A resolution awarding Bid 20-63 to and authorizing the purchase of bulk crushed rock salt from primary supplier Kansas City Salt, LLC for a unit price of \$80.00 per ton if picked up or \$93.12 per ton if delivered, and authorizing the use of Central Salt, LLC if primary is unavailable.

**Budget Impact:**

2100.410.4120-5204.00	Street																								
Account Number	Fund																								
Project Number	Project Title																								
<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;"><b>Budgeted Item?</b></td> <td style="width: 10%; text-align: center;">Yes</td> <td style="width: 30%;"><b>Current Budget</b></td> <td style="width: 30%; text-align: right;">\$ -</td> </tr> <tr> <td></td> <td></td> <td><b>Funds Obligated</b></td> <td style="text-align: right;">\$ -</td> </tr> <tr> <td></td> <td></td> <td><b>Current Balance</b></td> <td style="text-align: right;">\$ -</td> </tr> <tr> <td><b>Does item have a cost?</b></td> <td style="text-align: center;">Yes</td> <td><b>Item Cost</b></td> <td style="background-color: yellow;"></td> </tr> <tr> <td><b>Budget Adjustment Attached?</b></td> <td style="text-align: center;">No</td> <td><b>Budget Adjustment</b></td> <td></td> </tr> <tr> <td></td> <td></td> <td><b>Remaining Budget</b></td> <td style="text-align: right;">\$ -</td> </tr> </table>	<b>Budgeted Item?</b>	Yes	<b>Current Budget</b>	\$ -			<b>Funds Obligated</b>	\$ -			<b>Current Balance</b>	\$ -	<b>Does item have a cost?</b>	Yes	<b>Item Cost</b>		<b>Budget Adjustment Attached?</b>	No	<b>Budget Adjustment</b>				<b>Remaining Budget</b>	\$ -	
<b>Budgeted Item?</b>	Yes	<b>Current Budget</b>	\$ -																						
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		<b>Remaining Budget</b>	\$ -																						

V20180321

**Purchase Order Number:** \_\_\_\_\_

**Previous Ordinance or Resolution #** \_\_\_\_\_

**Change Order Number:** \_\_\_\_\_

**Approval Date:** \_\_\_\_\_

**Original Contract Number:** \_\_\_\_\_

**Comments:** The "item cost" box has been left blank because the exact item cost will vary depending upon the Transportation Division's fluctuating needs based on the severity of the next winter weather season.



**MEETING OF OCTOBER 20, 2020**

**TO:** Mayor and City Council  
**THRU:** Susan Norton, Chief of Staff  
**FROM:** Terry Gulley, Transportation Services Director  
**DATE:** September 30, 2020  
**SUBJECT:** **Bid 20-63, Bulk Crushed Rock Salt**

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**RECOMMENDATION:**

A resolution awarding Bid 20-63 to and authorizing the purchase of bulk crushed rock salt from primary supplier Kansas Salt, LLC for a unit price of \$80.00 per ton if picked up or \$93.12 per ton if delivered, and authorizing the use of Central Salt, LLC if primary is unavailable.

**BACKGROUND:**

The purchase of bulk construction materials and services is necessary to maintain current infrastructure and to implement projects outlined in the Capital Improvements Program and Annual Budget and Work Program.

**DISCUSSION:**

Sealed bids in accordance with State statutes, City ordinances, and purchasing procedures were publicly read and the results are attached to this memo.

**BUDGET/STAFF IMPACT:**

Funds for the acquisition of these materials have been budgeted in Street Fund. Bulk crushed rock salt will be purchased on an "as needed" basis with payment remitted via procurement card.

**Attachments:**

Bid 20-63 Tabulation



**BID TABULATION**

**BID 20-63, BULK CRUSHED ROCK SALT**

#	Items Description	Total Cost Quantity Required (in Tons)	Central Salt, LLC		Kansas Salt, LLC.	
			Unit Price	Total Cost	Unit Price	Total Cost
				<b>\$ 55,560.0</b>		<b>\$ 55,500.0</b>
#0-1	Medium Crushed Clean Rock Salt for Snow and Ice Removal: Maximum size 3/8 inch with no more than 5% greater than 3/8" in the mix, meeting AHTD specifications – DELIVERED to the City of Fayetteville, 1525 S. Happy Hollow, Fayetteville, AR 72701 – Through July 31, 2020 / *Salt Producer: <u>Central Salt - Lyons Mine</u>   <u>Lyons Salt</u>	500	\$93.12	<b>\$46,560.00</b>	\$95	\$47,500.00
#0-2	Medium Crushed Clean Rock Salt for Snow and Ice Removal: Maximum size 3/8" with no more than 5% plus 3/8" in the mix, meeting AHTD specifications – PICKED UP BY the City of Fayetteville – Through July 31, 2020 *Salt Producer: <u>Central Salt - Lyons Mine</u>   <u>Lyons Salt</u>	100	\$90	\$9,000.00	\$80	<b>\$8,000.00</b>

\*NOTICE: Final Bid award is contingent upon vendor meeting minimum specifications and formal authorization by City officials.



# Bid 20-63, Bulk Crushed Rock Salt

## Project Overview

<b>Project Details</b>	
<b>Reference ID</b>	Bid 20-63, Bulk Crushed Rock Salt
<b>Project Name</b>	Bid 20-63, Bulk Crushed Rock Salt
<b>Project Owner</b>	Andrea Foren
<b>Project Type</b>	ITB
<b>Department</b>	Purchasing
<b>Project Description</b>	The City of Fayetteville is accepting bids from properly licensed professionals to bid on the quarterly asphalt materials bid. Any questions concerning the bidding process should be addressed to Adonis Bwashi, City of Fayetteville Purchasing Agent, at <a href="mailto:abwashi@fayetteville-ar.gov">abwashi@fayetteville-ar.gov</a> or by calling (479)575-8258.
<b>Open Date</b>	Jun 29, 2020 12:00 AM CDT
<b>Close Date</b>	Jul 15, 2020 2:00 PM CDT

Highest Scoring Supplier	Score
<b>Kansas Salt, LLC.</b>	<b>100 pts</b>

## Seal status

Requested Information	Unsealed on	Unsealed by
W-9 Form	Jul 15, 2020 2:08 PM CDT	Adonis Bwashi
Bid 20-53, Bid Document (Required Signature) Form	Jul 15, 2020 2:08 PM CDT	Adonis Bwashi
AR Secretary of State Filing #	Jul 15, 2020 2:08 PM CDT	Adonis Bwashi
Physical address of the salt pickup location Address (City, State, Zip)	Jul 15, 2020 2:08 PM CDT	Adonis Bwashi
Bid 20-63, Bulk Crushed Rock Salt (BT-09NP)	Jul 15, 2020 2:08 PM CDT	Adonis Bwashi

## Conflict of Interest

# Declaration of Conflict of Interest You have been chosen as a Committee member for this Evaluation. Please read the following information on conflict of interest to see if you have any problem or potential problem in serving on this committee. ## Code of Conduct All information related to submissions received from Suppliers or Service Providers must be kept confidential by Committee members. ## Conflict of Interest No member of a Committee shall participate in the evaluation if that Committee member or any member of his or her immediate family: \* has direct or indirect financial interest in the award of the contract to any proponent; \* is currently employed by, or is a consultant to or under contract to a proponent; \* is negotiating or has an arrangement concerning future employment or contracting with any proponent; or, \* has an ownership interest in, or is an officer or director of, any proponent. Please sign below acknowledging that you have received and read this information. If you have a conflict or potential conflict, please indicate your conflict on this acknowledgment form with information regarding the conflict. I have read and understood the provisions related to the conflict of interest when serving on the Evaluation Committee. If any such conflict of interest arises during the Committee's review of this project, I will immediately report it to the Purchasing Director.

Name	Date Signed	Has a Conflict of Interest?
Adonis Bwashi	Jul 15, 2020 2:08 PM CDT	No

## Public Notices

### Bid 20-63, Addendum 1

*Adonis Bwashi, Jun 30, 2020 8:54 AM CDT*

This Addendum includes a revised bid form which shall be used by all bidders. Clarifications to the required specifications are included.

### Project Details Have Changed

*Adonis Bwashi, Jul 13, 2020 2:51 PM CDT*

- Project Requested Information changed



## Submissions

Supplier	Date Submitted	Name	Email	Confirmation Code
Central Salt, LLC	Jul 14, 2020 1:09 PM CDT	Lori Young	lyoung@centralsalt.com	OTAxNDg=
Kansas Salt, LLC.	Jul 15, 2020 4:32 PM CDT	Ryan Bauer	ryan@kansassalt.com	OTA0NzE=

## Project Criteria

Criteria	Points	Description
Total Base Bid	100 pts	The lowest base bid offered
<b>Total</b>	<b>100 pts</b>	



## Scoring Summary

### Active Submissions

	<b>Total</b>	<b>Total Base Bid</b>
<b>Supplier</b>	<b>/ 100 pts</b>	<b>/ 100 pts</b>
Kansas Salt, LLC.	100 pts	100 pts (\$55,000.00)
Central Salt, LLC	98.99 pts	98.99 pts (\$55,560.00)



## Signatures

Name	Signatures
<p><b>Andrea Foren</b> (Project Owner)</p>	<p><b>Andrea Foren</b> Digitally signed by Andrea Foren Date: 2020.07.28 13:42:45 -05'00'</p>
<p><b>Adonis Bwashi</b> (Evaluator)</p>	<p> Digitally signed by Adonis Bwashi DN: cn=Adonis Bwashi, email=abwashi@fayetteville-ar.gov, c=US Date: 2020.07.17 14:03:30 -05'00'</p>