

**City of Fayetteville Staff Review Form**

**2022-0554**

**Legistar File ID**

**7/5/2022**

City Council Meeting Date - Agenda Item Only  
N/A for Non-Agenda Item

Terry Gulley

6/15/2022

TRANSPORTATION SERVICES (410)

**Submitted By**

**Submitted Date**

**Division / Department**

**Action Recommendation:**

A resolution awarding Bid 22-39 to and authorizing the purchase of bulk crushed rock salt from primary supplier Hutchinson Salt Company for a unit price of \$33.00 per ton if picked up or \$88.40 per ton if delivered, and to authorize the use of other bidders based on price and availability as needed.

**Budget Impact:**

2100.410.4120-5204.00

Street

Account Number

Fund

Project Number

Project Title

**Budgeted Item?** Yes

Current Budget \$ -

Funds Obligated \$ -

Current Balance \$ -

**Does item have a cost?** Yes

Item Cost \$ -

**Budget Adjustment Attached?** No

Budget Adjustment \$ -

Remaining Budget \$ -

V20210527

**Purchase Order Number:** \_\_\_\_\_

**Previous Ordinance or Resolution #** \_\_\_\_\_

**Change Order Number:** \_\_\_\_\_

**Approval Date:** \_\_\_\_\_

**Original Contract Number:** \_\_\_\_\_

**Comments:** The "item cost" box has been left blank because the exact item cost will vary depending upon the Transportation Division's fluctuating needs based on the severity of the next winter weather season.



**MEETING OF JULY 5, 2022**

**TO:** Mayor and City Council

**THRU:** Susan Norton, Chief of Staff  
Chris Brown, Public Works Director

**FROM:** Terry Gulley, Assistant Public Works Director

**DATE:** June 15, 2022

**SUBJECT: Bid 22-39, Bulk Crushed Rock Salt**

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**RECOMMENDATION:**

A resolution awarding Bid 22-39 to and authorizing the purchase of bulk crushed rock salt from primary supplier Hutchinson Salt Company for a unit price of \$33.00 per ton if picked up or \$88.40 per ton if delivered, and to authorize the use of other bidders based on price and availability as needed.

**BACKGROUND:**

The purchase of bulk construction materials and services is necessary to maintain current infrastructure and to implement projects outlined in the Capital Improvements Program and Annual Budget and Work Program.

**DISCUSSION:**

Sealed bids in accordance with State statutes, City ordinances, and purchasing procedures were publicly read and the results are attached to this memo.

**BUDGET/STAFF IMPACT:**

Funds for the acquisition of these materials have been budgeted in Street Fund. Bulk crushed rock salt will be purchased on an "as needed" basis.

**Attachments:**

Bid 22-39 Tabulation



**BID TABULATION**  
**Bid 22-39, Bulk Crushed Rock Salt**  
 DEADLINE: Tuesday, June 7, 2022 at 2:00 PM

Line #	Description	QTY	UOM	Hutchinson Salt Company (Bingham)		Central Salt		OAKLEY FERTILIZER, INC.	
				Unit	Extended	Unit	Extended	Unit	Extended
				<b>Total Price</b>	<b>\$47,500.00</b>	<b>Total Price</b>	<b>\$56,830.00</b>	<b>Total Price</b>	<b>\$91,500.00</b>
1	FOR DELIVERY - Medium crushed clean rock salt for snow and ice removal: Maximum size 3/8 inch with no more than 5% greater than 3/8 inch in the mix, meeting AHTD specifications	500	Tons	\$88.40	\$44,200.00	\$97.46	\$48,730.00	\$160.00	\$80,000.00
2	FOR PICKUP - Medium crushed clean rock salt for snow and ice removal: Maximum size 3/8 inch with no more than 5% greater than 3/8 inch in the mix, meeting AHTD specifications	100	Tons	\$33.00	\$3,300.00	\$81.00	\$8,100.00	\$115.00	\$11,500.00

**Amanda Beilfuss** Digitally signed by Amanda Beilfuss  
 Date: 2022.06.07 14:40:07 -05'00'

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Amanda Beilfuss, Purchasing Agent

**Andrea Foren** Digitally signed by Andrea Foren  
 Date: 2022.06.08 15:09:56 -05'00'

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Andrea Foren, Purchasing Manager