

City of Fayetteville Staff Review Form

2022-0957

Legistar File ID

10/18/2022

City Council Meeting Date - Agenda Item Only

N/A for Non-Agenda Item

Brad Hardin

9/30/2022

FIRE (300)

Submitted By

Submitted Date

Division / Department

Action Recommendation:

Approval of a resolution to purchase a new rescue fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract #FS12-19 Member #14-3975. The purchase amount will be \$1,296,704.00 plus \$3,296 for the performance and payment bond, for a total of \$1,300,000.00 using the bonded pre-pay net discount; and approval of a budget adjustment.

Budget Impact:

4610.860.7150-5802.00	Fire Projects 2019 Bonds
Account Number	Fund
46100.7150.6300	Fire Projects (2019 Bonds)-Fire Apparatus/Equipment-Rescue Engine
Project Number	Project Title
Budgeted Item? <u>Yes</u>	Current Budget \$ 3,115,193.00
Does item have a cost? <u>Yes</u>	Funds Obligated \$ 2,774,126.26
Budget Adjustment Attached? <u>Yes</u>	Current Balance \$ 341,066.74
	Item Cost \$ 1,300,000.00
	Budget Adjustment \$ 1,300,000.00
	Remaining Budget \$ 341,066.74

V20210527

Purchase Order Number: _____

Previous Ordinance or Resolution # _____

Change Order Number: _____

Approval Date: _____

Original Contract Number: _____

Comments:



MEETING OF OCTOBER 18, 2022

TO: Mayor and City Council

FROM: Brad Hardin, Fire Chief

DATE: September 30, 2022

SUBJECT: Approval of a resolution to purchase a new rescue fire apparatus for use by the Fayetteville Fire Department; and approval of a budget adjustment.

RECOMMENDATION:

Approval of a resolution to purchase a new rescue fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract #FS12-19 Member #14-3975. The purchase amount will be \$1,296,704.00 plus \$3,296 for the performance and payment bond, for a total of \$1,300,000.00 using the bonded pre-pay net discount; and approval of a budget adjustment.

BACKGROUND:

The Fire Department's internal equipment committee has spent considerable time in developing fire apparatus that will meet the specific needs of Fayetteville's unique features. This unit has been chosen from Pierce Manufacturing through G & W Diesel/EVS.

DISCUSSION:

The unit proposed for purchase is a 2022 Pierce Rescue Fire Apparatus. The truck is designed and built to National Fire Protection Association (NFPA) 1901, Standard for Fire Apparatus. By adhering to these standards, the Fire Department is assured of getting the necessary required equipment. This truck will replace unit 44; unit 44 will go into reserve status.

BUDGET/STAFF IMPACT:

The quote from G & W Diesel/EVS through the HGAC Contract #FS12-19 is for one Pierce Rescue Fire Apparatus for \$ 1,345,391 with pre-payment discount of \$ 48,687 minus the cost of \$ 3,296 for the performance and payment bond. This makes the amount \$ 1,300,000. The approval of the budget adjustment will utilize bond funding and allow for the purchase of the new fire apparatus in October to receive the discount price before the November apparatus price increase.

Attachments:

Purchasing Documentation; Budget Adjustment

PROPOSAL FOR FURNISHING FIRE APPARATUS

September 29, 2022

City of Fayetteville, AR Fire Department

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Emergency Vehicle Specialists, at its home office in Memphis, Tennessee, the apparatus and equipment herein named and for the following prices:

One (1) Pierce Customer HDR Arrow Chassis Rescue Per Proposal 1148	\$ 1,345,391.00
Prepay Discount if check is received with purchase order	(48,687.00)
Performance Bond	3,296.00
This price includes \$30,257.00 In Loose Equipment or Truck Changes	
Total Due With Check By October 28, 2022	Total \$ 1,300,000.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 27 months after receipt of this order and the acceptance thereof at our office at Memphis, Tennessee, and to be delivered to you at 303 W Center St, Fayetteville, AR.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Emergency Vehicle Specialists, Inc.

By: Scott Jones
AUTHORIZED SALES REPRESENTATIVE
Scott Jones





CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-19

Date Prepared:

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	City of Fayetteville (AR)	Contractor:	G&W Diesel dba Emergency Vehicle Specialists
Contact Person:	Willie Watts	Prepared By:	Doug Emerson
Phone:	479-575-8365	Phone:	423-315-6156
Fax:		Fax:	
Email:	wwatts@gayetteville-ar.gov	Email:	demerson@gwevs.com

Product Code:	FS19VD13	Description:	Pierce Enforcer 4 Door Alum Cab Single Axle Formed Aluminum Body, Walk-in HDR Body
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$745,697.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
200 Upgrade Enforcer to Arrow 2 Door	\$50,608.00	149 EVS 3000 to 4000	\$11,772.00
102 Add Fram liner	\$2,542.00	150 EVS 4000 to 4500	\$13,762.00
105 Upgrade front Axle (24)	\$5,251.00	151 aggressive Down Shift	\$175.00
108 Upgrade Rear Axle (40K)	\$8,906.00	159 Add extended bumper	\$2,845.00
109 TAK 4 Suspension	\$19,833.00	163 Bumper compartment for winch	\$2,193.00
111 T3 Tandem Suspension	\$25,978.00	165 Bumper warning light recess	\$1,191.00
127 Mud Flaps	\$766.00	166 Line X bumper coating	\$749.00
128 Wheel Chocks and Mounts	\$1,415.00	173 Stainless Door jamb scuffplates	\$879.00
137 Brake fittings compression type	\$1,751.00	174 Mounting plate on engine tunnel	\$615.00
143 Cummins 450 to x12	\$31,802.00	179 Safety System	\$12,511.00
144 Cummins X12 to X15	\$27,091.00	Subtotal From Additional Sheet(s):	\$335,315.00
145 Cummins X15 565 to 600 HP	\$9,020.00	Subtotal B:	\$566,970.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary

Description	Cost	Description	Cost
		Loose Equipment	\$29,551.00
HDR Interior Camera	\$1,173.00	Subtotal From Additional Sheet(s):	\$0.00
		Subtotal C:	\$30,724.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 2.34%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	1343391	=	Subtotal D:	\$1,343,391.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Chassis Pre-Payment Discount		Performance Bond	\$3,296.00
100% Pre-Payment Discount	-\$48,687.00		
Trade-in Allowance		Subtotal F:	-\$45,391.00

Delivery Date: **G. Total Purchase Price (D+E+F):** \$1,300,000.00