

CITY COUNCIL MEMO

2023-1206

MEETING OF NOVEMBER 7, 2023

TO: Mayor Jordan and City Council

THRU: Susan Norton, Chief of Staff

FROM: Keith Macedo, IT Director

DATE:

SUBJECT: Resolution to approve OMNIA Partners contract 23-6692-02 to purchase Technology

Product Solutions and Related Services through CDWG

RECOMMENDATION:

Staff recommends approval of a resolution to authorize the purchase of Technology Product Solutions and Related Services, on an as-needed basis, from CDWG utilizing OMNIA Partners cooperative contract 23-6692-02 through April 30, 2026, and any future renewal periods.

BACKGROUND:

Technology Product Solutions and Related Services were bid through the OMNIA Partners national cooperative purchasing program (U.S. Communities, National IPA, & NCPA are wholly owned subsidiaries of OMNIA Partners). Every OMNIA Partners contract is the result of a formal competitive solicitation conducted by trained, professional procurement officials. CDWG was awarded OMNIA Partners contract 23-6692-02 on May 1, 2023, to provide Technology Product Solutions and Related Services via RFP 23-6692. The city currently purchases a large percentage of software, PC's, laptops, monitors, network storage, and various technology equipment to support citywide operations currently from CDWG, on as needed basis.

DISCUSSION:

Purchasing technology products and related Services from CDWG, through the OMNIA Partners contract, gives the City an opportunity to obtain competitive pricing which is based off a high-volume discount. If the City were to bid such products and services itself, it would not benefit from the shared purchasing power that the OMNIA Partners cooperative contract provides. The city has utilized CDWG for various technology purchases for over 10 years and has been pleased with their support, ability to deliver products guickly, and price.

BUDGET/STAFF IMPACT:

Approving OMNIA Partners Contract 23-6692-02 will allow the city to purchase technology product solutions and related services, from CDWG on an as needed basis. Technology items are purchased from various funding sources throughout the year but are primarily funded from the Sales Tax Capital technology CIP projects and the various technology related software and minor equipment operating accounts from departments across the city.

ATTACHMENTS: SRF (#3), OMNIA CDWG Award Letter (#4), OMNIA CDWG Agreement (#5)