



# City of Fayetteville, Arkansas

113 West Mountain Street  
Fayetteville, AR 72701  
(479) 575-8323

## Legislation Text

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**File #:** 2023-1292

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### **Agreement for Concession Services with Something Different, LLC**

A RESOLUTION TO AWARD RFP 23-18 AND APPROVE A TEN MONTH CONTRACT WITH SOMETHING DIFFERENT, LLC FOR THE OPERATION OF CONCESSIONS LOCATED AT KESSLER MOUNTAIN REGIONAL PARK SOCCER AND BASEBALL COMPLEX, GARY HAMPTON SOFTBALL COMPLEX, LAKE FAYETTEVILLE SOFTBALL COMPLEX AND THE WILSON PARK POOL WITH AUTOMATED RENEWALS FOR UP TO FOUR ADDITIONAL YEARS

**WHEREAS**, concession services are a traditional component of sports leagues, tournament operations, and the Wilson Park Pool operation; and

**WHEREAS**, these concession services have been supplied in previous years through a contract with a third-party vendor; and

**WHEREAS**, Something Different, LLC will pay the City 10% of all gross sales of concessions on a monthly basis.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF FAYETTEVILLE, ARKANSAS:**

Section 1: That the City Council of the City of Fayetteville, Arkansas hereby awards RFP 23-18 and authorizes Mayor Jordan to sign a ten month contract with Something Different, LLC for the operation of concessions located at Kessler Mountain Regional Park Soccer and Baseball Complex, Gary Hampton Softball Complex, Lake Fayetteville Softball Complex and the Wilson Park Pool with automatic renewals for up to four additional years.



**MEETING OF DECEMBER 5, 2023**

**TO:** Mayor Jordan and City Council  
**THRU:** Susan Norton, Chief of Staff  
Alison Jumper, Director of Parks, Natural Resources and Cultural Affairs  
**FROM:** Lee Farmer, Recreation Superintendent  
**DATE:**  
**SUBJECT:** Agreement for Concession Services with Something Different, LLC

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**RECOMMENDATION:**

Parks, Natural Resources and Cultural Affairs staff recommends the approval of a contract with Something Different, LLC for the operation of concessions located at Kessler Mountain Regional Park Soccer and Baseball Complex, Gary Hampton Softball Complex, Lake Fayetteville Softball Complex and the Wilson Park Pool.

**BACKGROUND:**

Concession services are a traditional component of sports leagues, tournament operations, and the Wilson Park Pool operation. These concession services have been supplied in previous years through a contract with a third-party vendor.

Something Different, LLC has been in the concession and catering business for over a decade, including operating concessions for Parks, Natural Resources and Cultural Affairs complexes for the past five years.

**DISCUSSION:**

In August of 2023, the City of Fayetteville advertised RFP 23-18 for concession services. Something Different, LLC was the sole proposal submitted. Although there was only one submission for concession services, the selections committee has recommended Something Different, LLC based on their submission and past experience providing concessions for Parks, Natural Resources and Cultural Affairs.

**BUDGET/STAFF IMPACT:**

There is no cost to the City for this agreement and no additional staff is required. The contract will be for a term of ten (10) months with an automatic renewal for up to four (4) additional years. Something Different, LLC will pay the City 10% of all gross sales of concessions on a monthly basis. The projected revenue from this contract will be approximately \$19,800 and is accounted for in the 2024 operational budget.

**ATTACHMENTS:** SRF (#3), RFP 23-18, CONTRACT (#4), RFP 23-18, Submittal - Something Different LLC (Tom Pagnozzi) - E (#5)

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Mailing address:

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[www.fayetteville-ar.gov](http://www.fayetteville-ar.gov)